

# **Consolidated Financial Statements** with Supplementary Schedules

Year Ended March 31, 2010

## MEMORIAL UNIVERSITY OF NEWFOUNDLAND INDEX TO CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2010

## **Consolidated Financial Statements**

Auditors' Report	
Consolidated Statement of Financial Position	Statement 1
Consolidated Statement of Operations	Statement 2
Consolidated Statement of Changes in Net (Deficiency) Assets	Statement 3
Consolidated Statement of Cash Flows	Statement 4
Notes to Consolidated Financial Statements	

## **Audited Supplementary Information**

Auditors' Report on Supplementary Information	
Consolidated Schedule of Financial Position	Schedule 1
Consolidated Schedule of Operations	Schedule 2

#### **Unaudited Supplementary Information** Schedule of Operating Revenue

Chaudited Supprementary miter matter	
Schedule of Operating Revenue	Schedule A
Schedule of Gross Operating Expenditures by Function	Schedule B
Schedule of Gross Operating Expenditures by Object	Schedule C
Compensation Practices at Memorial University of Newfoundland	Schedule D

## **AUDITORS' REPORT**

## To the Board of Regents of Memorial University of Newfoundland

We have audited the consolidated statement of financial position of **Memorial University of Newfoundland** [the "University"] as at March 31, 2010 and the consolidated statements of operations, changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the University as at March 31, 2010 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

St. John's, Canada, June 14, 2010.

Ernst + Young LLP

**Chartered Accountants** 

As at March 31

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at March 51 [theusen de of dellers]		
[thousands of dollars]	2010	2009
ASSETS		
Current		
Cash and cash equivalents	29,970	18,633
Restricted cash [note 4]	2,758	
Short-term investments	66,038	60,799
Accounts receivable	47,311	45,939
Accrued interest receivable	2,848	3,964
Inventory and prepaid expenses	6,192	5,963
Total current assets	155,117	135,298
Long-term receivable	2,991	2,991
Investments [note 7]	81,612	61,783
Capital assets, net [note 5]	176,466	167,611
	416,186	367,683
Bank indebtedness [note 9]	17,681	19,028
Current Bank indebtedness <i>(note 9)</i>	17.681	19 028
Accounts payable and accrued liabilities	29,637	19,322
Deferred revenue	20,379	21,782
Current portion of employee future benefits [note 12]	13,608	12,396
Current portion of long-term debt [note 8]	733	826
Total current liabilities	82,038	73,354
Long-term debt [note 8]	373	744
Derivative liability [note 9]	1,795	3,460
Employee future benefits [note 12]	118,093	82,750
Total liabilities	202,299	160,308
Deferred contributions		
Deferred contributions [note 6]	220,541	200,692
Net (deficiency) assets		
Not aggets northing of fan an damma ant many a sa	(1.002	(0.20)

Net assets restricted for endowment purposes	61,992	60,399
Unrestricted net deficiency	(68,646)	(53,716)
Total net (deficiency) assets	(6,654)	6,683
	416,186	367,683

See accompanying notes to consolidated financial statements Contingencies [note 11]

On behalf of the Board:

"Signed"

"Signed"

Chair of the Board of Regents

Chair of the Finance Committee

## **CONSOLIDATED STATEMENT OF OPERATIONS**

Year ended March 31 [thousands of dollars]

-	2010	2009
REVENUE		
Government grants	348,139	315,105
Student fees	57,056	54,788
Other revenue	32,577	36,598
Amortization of deferred capital contributions	21,773	24,477
Sales and services	16,778	16,958
Investment income (loss) [note 7]	13,754	(4,329)
	490,077	443,597
EXPENSES		
Salaries	264,949	242,012
Employee benefits	47,611	42,087
Materials and supplies	37,123	33,878
Employee future benefits	36,686	(14,789)
Scholarships, bursaries and awards	22,952	21,942
Amortization of capital assets	22,051	23,528
Repairs and maintenance	20,437	17,881
Utilities	19,804	23,586
Externally contracted service	14,776	12,527
Travel and hosting	14,330	16,282
Other operating expenses	11,002	13,789
Professional fees	9,974	12,443
Equipment rentals	2,866	2,675
Interest expense	889	355
Derivative liability (gain) loss	(1,664)	3,460
External cost recoveries	(18,303)	(18,441)
-	505,483	433,215
Excess of (expenses over revenue) revenue over expenses	(15,406)	10,382

## CONSOLIDATED STATEMENT OF CHANGES IN NET (DEFICIENCY) ASSETS

As at March 31 [thousands of dollars]

	Restricted for Endowment Purposes	Unrestricted	2010	2009
Balance, beginning of year	60,399	(53,716)	6,683	(6,522)
Excess of (expenses over revenue) revenue over expenses	(476)	(14,930)	(15,406)	10,382
Endowment contributions	2,069	-	2,069	2,823
Balance, end of year	61,992	(68,646)	(6,654)	6,683

## **CONSOLIDATED STATEMENT OF CASH FLOWS**

Year ended March 31 [thousands of dollars]

_	2010	2009
OPERATING ACTIVITIES		
Excess of (expenses over revenue) revenue over expenses	(15,406)	10,382
Items not affecting cash:	(10,100)	;
Amortization of capital assets	22,051	23,528
Net increase in deferred contributions	,	,
related to expenses of future periods	7,843	4,299
Increase (decrease) in long-term portion of employee	,	,
future benefits	35,343	(16,814)
Increase in current portion of employee future benefits	1,212	2,025
Amortization of deferred capital contributions	(21,773)	(24,477)
Loss on disposal of capital assets	517	1,905
(Decrease) increase in derivative liability	(1,665)	3,460
Reduction in long-term receivable	_	83
Unrealized (gain) loss on investments	(9,746)	8,534
Change in non-cash working capital	8,427	(4,318)
Cash provided by operating activities	26,803	8,607
INVESTING ACTIVITIES		
Capital assets acquired	(31,755)	(24,055)
Increase in restricted cash	(2,758)	(24,055)
Increase in short-term investments	(5,239)	(45,741)
Increase in investments	(10,083)	(5,898)
Cash used in investing activities	(49,835)	(75,694)
FINANCING ACTIVITIES		
	(1 247)	12 052
(Decrease) increase in bank indebtedness Endowment contributions	(1,347) 2,069	13,953 2,823
Addition to deferred capital contributions	33,779	2,823 18,547
Decrease in long-term debt	(132)	(229)
Cash provided by financing activities	34,369	35,094
	34,309	55,074
Net change in cash and cash equivalents during the year	11,337	(31,993)
Cash and cash equivalents, beginning of year	18,633	50,626
Cash and cash equivalents, end of year	29,970	18,633
SUPPLEMENTARY INFORMATION		
Interest paid	889	345

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

#### **1. AUTHORITY AND PURPOSE**

Memorial University of Newfoundland [the "University"] is a corporation operating under the authority of the *Memorial University Act*. It is a comprehensive research university offering a full range of undergraduate, graduate and continuing studies programs. The academic governance of the University is vested in the Senate. The University is a not-for-profit entity, governed by a Board of Regents, the majority of whom are appointed by the Province of Newfoundland and Labrador. The University is a registered charity under the *Income Tax Act [Canada]* and, accordingly, is exempt from income taxes, provided certain requirements of the *Income Tax Act [Canada]* are met.

#### **2. SIGNIFICANT ACCOUNTING POLICIES**

#### General

These consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles [GAAP]. The significant accounting policies are summarized as follows:

#### Use of estimates

The preparation of consolidated financial statements in conformity with Canadian GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates. Estimates are reviewed periodically and, as adjustments become necessary, they are reported in earnings in the period during which they become known.

#### **Consolidated statements**

These financial statements have been prepared on a consolidated basis, reporting the operations and financial position of the University and the following related not-for-profit organizations:

C-CORE The Canadian Centre for Fisheries Innovation [CCFI] Genesis Group Inc. The Memorial University of Newfoundland Botanical Garden Incorporated Memorial University Recreation Complex [MURC] Western Sports and Entertainment Inc. Campus Childcare Inc. Newfoundland Quarterly Foundation Edutech Services Inc.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

#### Cash and cash equivalents

Cash and cash equivalents consist primarily of cash, treasury bills and bankers' acceptances. Investments with original maturities of three months or less are classified as cash equivalents.

#### **Revenue recognition**

The University follows the deferral method of accounting for contributions, which include donations and government grants. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Contributions externally restricted for purposes other than endowment are deferred and recognized as revenue in the year during which related expenses are recognized. Contributions of capital assets are recorded at fair market value at the date of the contribution and deferred and amortized to operations on the same basis as the related asset. Endowment contributions are recognized as direct increases in the net assets in the year during which they are received. Revenues from contracts, sales and student fees are recognized when the goods or services are provided and collection is reasonably assured.

#### **Contributed services**

Volunteers, including volunteer efforts from the staff of the University, contribute an indeterminable number of hours per year to assist the University in carrying out its service delivery activities. The costs that would otherwise be associated with these contributed services are not recognized in these consolidated financial statements.

#### **Capital assets**

Purchased capital assets are recorded at cost. Donated capital assets are recorded at fair value at the date of acquisition. Repairs and maintenance expenditures are charged to expenses. Betterments which extend the estimated life of an asset are capitalized.

The University's permanent art collection is expensed as incurred and the value of donated art is not recognized in these consolidated financial statements.

Capital assets are amortized using the following methods and rates. Half a year's amortization is taken in the year of acquisition and no amortization in the year of disposal.

Buildings	
Furniture and equipment	
Computers	
Banner finance	
Vehicles	
Library collection	

8% declining balance 20% declining balance 30% declining balance 20% declining balance 30% declining balance 10 years straight-line

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

#### Inventory

Inventory is valued at the lower of cost and net realizable value.

The amount of inventories recognized as an expense during the year amounted to 12.5 million 2009 - 12.9 million.

#### **Investment income**

Investment income in the consolidated statement of operations includes interest, dividends, realized and unrealized gains and losses as well as related expenses.

#### **Employee future benefits**

#### Pension plan

The employees of the University participate in a defined benefit pension plan administered under the *Memorial University Pensions Act* with any deficiencies being funded by the Province of Newfoundland and Labrador. Payments to the pension plan consist of contributions from employees and from the University as prescribed in the *Pension Benefits Act (1997)* [PBA]. In addition, where the plan experiences a solvency deficiency, the employer is required to contribute an amount sufficient to liquidate the deficiency within five years of the solvency valuation date. The University's contributions to the pension plan are recorded as an expense in the consolidated statement of operations. The assets and obligations of the plan are not recorded in these consolidated financial statements.

The plan is being funded in accordance with the March 31, 2008 actuarial valuation. The special payment required in the 2010/2011 fiscal year in respect of the going concern deficiency identified in the valuation is \$5.4 million.

The most recent valuation of the plan was prepared as at March 31, 2010 for internal management purposes by Eckler Ltd. This valuation disclosed a solvency deficiency of \$275.1 million and a going concern deficiency of \$292.5 million at March 31, 2010. Under the PBA, a going concern deficiency must be funded over a period of not more than 15 years while a solvency deficiency is to be funded over a maximum five year period.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

The going concern deficiency of \$292.5 million includes \$73.9 million in respect of past service costs related to the introduction of indexing in 2004. This indexing liability is being financed under a special PBA provision through both employee and employer contributions over the remaining period of 34.25 years. In accordance with the PBA, the balance of the going concern deficiency, namely \$218.6 million, would normally be liquidated over a period of not more than 15 years. If plan funding were based on the March 31, 2010 valuation, the first annual payment in respect of this balance would be \$17.8 million.

At present, the University has an exemption under the PBA from making payments relating to the solvency deficiency. This exemption expires December 31, 2010 and application has been made to have this extended.

#### Other post-employment benefits

In addition to the University's pension plan previously discussed, the University also has defined benefit plans for other post-employment benefits. These benefits are actuarially determined using the projected benefit method prorated on service and administration's best estimate of salary escalation, retirement ages of employees and escalation in covered benefit expense outlays. Gains (losses) are fully recognized in the current year. These post-employment benefits are:

Supplemental Retirement Income Plan [SRIP] Voluntary Early Retirement Income Plan [VERIP] Other benefits [include severance, accrued vacation, group life insurance and health care benefits]

Accrued vacation for employees represents vacation earned but not yet taken as at year end. It is expected that accrued vacation will be taken in the next fiscal year.

Additional disclosure is provided in note 12.

#### **Agency obligations**

The University acts as an agent which holds resources and makes disbursements on behalf of various unrelated groups. The University has no discretion over such agency transactions. Resources received in connection with such agency transactions are reported as liabilities and subsequent distributions are recorded as decreases to these liabilities.

#### **Derivative financial instruments**

Derivative financial instruments are utilized by the University in the management of interest rate exposure related to its bank indebtedness. The University does not utilize derivative financial instruments for trading or speculative purposes.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

The University enters into interest rate swaps in order to reduce the impact of fluctuating interest rates on its floating rate bank indebtedness. The fair value of these derivatives is recorded in the consolidated statement of financial position and any "mark-to-market" adjustment is recorded in interest expense. These swap agreements require the periodic exchange of payments without the exchange of the notional principal amount on which the payments are based.

Derivative financial instruments are classified as held-for-trading and carried at fair value with the change in fair value being recorded on the statement of operations.

#### **Financial instruments**

The University applies the Canadian Institute of Chartered Accountants [CICA] Handbook Section 3861, *Financial Instruments – Disclosure and Presentation*. The disclosures required by Section 3861 are provided in *note 13*.

#### **3. CHANGES IN ACCOUNTING POLICY**

#### Impact of adopting new accounting policies

#### Financial statement presentation

Effective April 1, 2009 the University adopted retroactively revisions to the *CICA Handbook* Section 4400 series and certain other Sections to amend or improve certain parts that relate to not-for-profit organizations. The revisions that have been adopted together with their impact are set out below.

With respect to presentation, Section 1540, Cash Flow Statements, requires the reporting of interest paid to be disclosed separately. Also, investing and financing activities that do not require the use of cash and cash equivalents are excluded from the statement of cash flows. Therefore, capital assets acquired by means of a capital lease are no longer included nor is the increase in the related capital lease obligation. Section 4470, *Disclosure of Allocated Expenses by Not-for-Profit Organizations*, was included in the revisions which require certain disclosures when fundraising and general support expenses are allocated to other functions. The adoption of this new recommendation had no impact on the University's consolidated financial statements.

#### **Financial statement concepts**

Effective April 1, 2009, the University adopted the recommendations of Section 1000, *Financial Statement Concepts*, which has been amended to focus on the capitalization of costs that truly meet the definition of an asset and de-emphasize the matching principle. The adoption of these new recommendations had no significant impact on the University's consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

#### Impact of adopting future accounting policies

Recent accounting pronouncements that have been issued but are not yet effective and have a potential implication for the University are as follows:

#### **Consolidated Financial Statements**

The CICA has issued new Section 1601, *Consolidated Financial Statements* which applies to fiscal years beginning on or after January 1, 2011. Adoption of this standard is not expected to have a significant impact on the University's consolidated financial statements.

#### 4. RESTRICTED CASH

Restricted cash consists of premiums paid to Manulife Financial on behalf of employees which are held in an interest-bearing bank account to be used to fund future rate increases or enhancements in the long term disability and basic term life insurance plans. The related liability is included in accounts payable and accrued liabilities.

## 5. CAPITAL ASSETS

(thousands of dollars)		2010		2009
			Net	Net
		Accumulated	book	book
	Cost	amortization	value	value
Buildings	231,853	129,198	102,655	98,724
Furniture and equipment	87,454	49,885	37,569	30,031
Computers	22,443	17,098	5,345	7,133
Banner finance	1,721	1,397	324	407
Vehicles	3,295	2,530	765	1,086
Library collection	130,232	100,424	29,808	30,230
	476,998	300,532	176,466	167,611

Capital assets include certain assets under capital lease with a net book value of 2.0 million [2009 - 2.4 million].

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

#### 6. DEFERRED CONTRIBUTIONS

#### **Expenses of future periods**

Deferred contributions related to expenses of future periods represent unspent externally restricted grants and donations for research and programs.

(thousands of dollars)	2010	2009
Balance, beginning of year	53,337	49,038
Grants and donations received during the year	62,703	48,444
Expenses incurred during the year	(54,860)	(44,145)
Balance, end of year	61,180	53,337

## **Capital assets**

Deferred capital contributions related to capital assets represent the unamortized and unspent amount of donations and grants received for the purchase of capital assets. The amortization of deferred capital contributions is recorded as revenue in the consolidated statement of operations.

(thousands of dollars)	2010	2009
Balance, beginning of year Additional contributions received Less: amounts amortized to revenue Balance, end of year	147,355 33,779 (21,773) 159,361	153,285 18,547 (24,477) 147,355
Total deferred contributions		
(thousands of dollars)	2010	2009
Expenses of future periods Capital assets	61,180 59,361	53,337 147,355
Balance, end of year	220,541	200,692

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

## 7. INVESTMENTS

## **Investments as at March 31**

(thousands of dollars)	2010 2009				
	Cost	Fair Value	Cost	Fair Value	
Fixed income	45,843	48,485	39,720	40,521	
Equities	31,245	33,127	27,255	21,262	
-	77,088	81,612	66,975	61,783	

## Investment income (loss) for the year ended March 31

(thousands of dollars)	2010	2009
Investment income	4,462	5,129
Unrealized gain (loss) on investments	9,746	(8,534)
Related expenses	(454)	(924)
	13,754	(4,329)

## 8. LONG-TERM DEBT

(thousands of dollars)	2010	2009
RBC Royal Bank, fixed term demand loan, related to Harlow campus, 5.19% interest, repayable in nine equal annual, blended payments of \$121, maturing in April 2012, unsecured	330	428
CMHC mortgage on Queen's College, 5.875% interest, repayable in 50 equal, blended payments of \$29 semi-annually, maturing in June 2019, secured	385	419
Capital leases negotiated through the RBC Royal Bank, interest rates vary, payable in equal annual installments, secured by assets under lease	391	723
· ·	1,106	1,570
Less: current portion	733	826
	373	744

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

Annual repayments of long-term debt over the next five years are as follows:

(thousands of dollars)

2011	733
2012	60
2013	44
2014	43
2015	46

#### 9. BANK INDEBTEDNESS

Pursuant to Section 41 of the *Memorial University Act*, the University has received approval from the Lieutenant-Governor in Council to borrow to finance two capital projects. The projects involved the construction of a new residence complex for Sir Wilfred Grenfell College [Project 1] and the implementation of an energy performance program in five buildings on the University's main campus in St. John's [Project 2]. The debt has been negotiated using bankers' acceptances [BA's] which mature during the 2010/11 fiscal year. Management expects to refinance these loans through BA's for the balance of the term of the loan. Disclosure related to interest rate risk is provided in *note 13*.

#### **Derivative liability**

Project 1 interest rate swap transaction involves the exchange of the underlying floating rate Canadian BA for a fixed interest rate of 4.76% and expires April 12, 2017. The notional amount of this swap transaction is 3.0 million and the fair value is a liability of 0.3 million [2009 - 0.5 million].

Project 2 interest rate swap transaction involves the exchange of the underlying floating rate Canadian BA for a fixed interest rate of 5.12% and expires October 1, 2022. The notional amount of this swap transaction is \$13.8 million and the fair value is a liability of \$1.5 million [2009 - \$2.9 million].

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

#### **10. MEMORIAL UNIVERSITY ACT**

In accordance with the *Memorial University Act*, the University is normally prohibited from recording a deficit on its consolidated financial statements. During 1996, pursuant to Section 36 of the *Memorial University Act*, the University received approval from the Lieutenant-Governor in Council to record a deficit of up to \$5.0 million in 1996 and an additional \$10.0 million in 1997 as a result of the recognition of the liabilities related to VERIP for faculty and staff. During 2001, the University received approval from the Lieutenant-Governor in Council to exclude from the definition of a deficit, pursuant to Section 36 of the *Memorial University Act*, any amounts resulting from the recognition of the liabilities related to recording vacation pay entitlements, severance and any other post-employment benefits.

#### **11. CONTINGENCIES**

#### (a) Canadian University Reciprocal Insurance Exchange [CURIE]

The University participates in a self-insurance cooperative involving a contractual agreement to share the insurance property and liability risks of member universities for a term of not less than five years.

In the event that premiums are not sufficient to cover claims settlements, the member universities would be subject to an assessment in proportion to their participation. For the year ended December 31, 2009, CURIE has a surplus of \$11.0 million and a cumulative subscribers' equity of \$32.0 million. The University's pro rata share is approximately 3% on an ongoing basis.

#### (b) Class action lawsuit

In 2007, a class action lawsuit was filed on behalf of all former employees of the University who retired or terminated employment on or before December 31, 1992 and were entitled to receive post-retirement life, health and dental group insurance benefits. The lawsuit alleges that this group of retirees was entitled to receive these insurance benefits for life, at no cost to the group of retirees. This action has been certified as a class action and the University has sought leave to appeal from the decision certifying the action. The University continues to defend its position and the potential exposure to this claim is indeterminable at the present time.

#### **12. OTHER POST-EMPLOYMENT BENEFITS**

#### Supplemental retirement income plan [SRIP]

In May 1996, the Board of Regents approved a SRIP to provide benefits to employees of the University whose salaries exceed the Canada Revenue Agency maximum pensionable salary and whose defined benefit pension, therefore, exceeds the maximum benefit payable from the plan.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

The significant actuarial assumptions used in measuring SRIP include a discount rate of 5.7% [2009 – 7.5%] and an average compensation increase of 4.5% [2009 – 4.5%].

#### Voluntary early retirement income plan [VERIP]

In February and May 1996, the University offered faculty and staff, who reached the age 55 and attained a minimum of 10 years pensionable service, an opportunity to take an early retirement under the provisions of the VERIP.

Subject to eligibility criteria, the plan provided an incentive of enhanced pension benefits of up to five years' pensionable service and waiver of actuarial reduction, if applicable, or a lump sum early retirement payment. The early retirement incentive is unfunded. Current year payments are funded on an annual basis from operations.

The significant actuarial assumptions used in measuring VERIP includes a discount rate of 5.7% [2009 – 7.5%].

#### **Other benefits**

The University has a number of other post-employment benefits providing group life insurance and health care benefits on a cost shared basis to retired employees, and in certain cases, their surviving spouses. In addition, the University pays a severance payment to certain employee groups upon termination, retirement or death, provided they meet certain eligibility criteria. Vacation liability is also accrued and is expected to be used by employees in the next fiscal year.

The significant actuarial assumptions used in measuring other benefits include a discount rate of 5.7% [2009 - 7.5%] and an average rate of compensation increase of 4.5% [2009 - 4.5%].

	SR	IP	VEF	RIP	Other b	enefits
(thousands of dollars)	2010	2009	2010	2009	2010	2009
Accrued benefit obligation						
Balance, beginning of year	5,543	5,450	5,466	6,550	72,487	88,210
Current service cost	237	229	-		2,408	3,300
Interest cost	416	305	410	367	5,461	5,331
Benefits paid	(265)	(241)	(576)	(580)	(3,310)	(4,421)
Actuarial loss (gain)	3,396	(200)	692	(871)	26,664	(19,933)
	9,327	5,543	5,992	5,466	103,710	72,487
Current plan expense						
Current service expense	237	229	-	_	2,408	3,300
Interest cost	416	305	410	367	5,461	5,331
Actuarial loss (gain)	3,396	(200)	692	(871)	26,664	(19,933)
	4,049	334	1,102	(504)	34,533	(11,302)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

A summary of these accrued benefit obligations are as follows:

(thousands of dollars)	2010	2009
Employee future benefits	103,710	72,487
Supplemental retirement income plan	9,327	5,543
Voluntary early retirement income plan	5,992	5,466
Accrued vacation	12,672	11,650
	131,701	95,146
Less: current portion	13,608	12,396
Long-term employee future benefits	118,093	82,750

#### **13. FINANCIAL INSTRUMENTS**

Financial assets and financial liabilities are initially recognized at fair value and their subsequent measurement is dependent on their classification. Their classification depends on the purpose for which the financial instruments were acquired or issued, their characteristics and the University's designation of such instruments. The standards require that all financial assets be classified either as held-for-trading [HFT], available-for-sale [AFS], held-to-maturity [HTM], or loans and receivables and all financial liabilities to be classified as either HFT or other liabilities [OL]. Subsequent to initial recognition, the standards require that all financial assets and liabilities be measured at fair value with the exception of loans and receivables, securities classified as HTM, liabilities classified as OL, and AFS financial assets that do not have quoted market prices in an active market. These are measured at amortized cost using the effective interest rate method [EIM].

#### **Classification of financial instruments**

The University has designated its financial instruments as shown in the following table. The financial instruments are measured as follows based on their classification.

Asset/Liability	Classification	Measurement
	TT 11 C + 1	
Cash, cash equivalents and restricted cash	Held-for-trading	Fair value
Investments	Held-for-trading	Fair value
Accrued interest receivable	Loans and receivables	Amortized cost using EIM
Accounts receivable	Loans and receivables	Amortized cost using EIM
Long-term receivable	Loans and receivables	Amortized cost using EIM
Accounts payable and accrued		-
liabilities	Other financial liabilities	Amortized cost using EIM
Bank indebtedness	Other financial liabilities	Amortized cost using EIM
Long-term debt	Other financial liabilities	Amortized cost using EIM
Derivative liability	Held-for-trading	Fair value

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

#### Held-for-trading

HFT financial assets and liabilities are financial assets typically acquired for resale prior to maturity. They are measured at fair value at the consolidated statement of financial position date. Interest earned, interest accrued, gains and losses realized on disposal and unrealized gains and losses from market fluctuations are included in the consolidated statement of operations.

#### Loans and receivables

Loans and receivables are accounted for at amortized cost using EIM.

#### Other financial liabilities

Other liabilities are recorded at amortized cost and include all liabilities and long-term debt.

#### **Embedded derivatives**

There are no embedded derivatives in the consolidated financial statements of the University.

#### **Credit risk**

The University is exposed to credit risk with respect to accounts receivable from students and clients. Services are provided to a large number of students and entities, which minimizes the concentration of credit risk. The University routinely monitors the receivable balances and establishes an appropriate allowance for doubtful accounts based upon factors surrounding credit risk, historical trends, and other information.

#### Interest rate risk

The University's exposure to interest rate risk relates to its floating interest rate bank indebtedness which utilizes BA's. The University has managed this floating interest rate risk by entering into interest rate swap agreements with the RBC Royal Bank to offset the movement in the BA rates. Any change in BA rates will be offset by a corresponding change in the interest rate swap. The fair value of these interest rate swap agreements are recorded in the consolidated statement of financial position and the change in value is reflected in the consolidated statement of operations.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2010

#### Liquidity risk

The University is exposed to liquidity risk with respect to its contractual obligations and financial liabilities. This risk is managed by maintaining adequate cash and cash equivalents. The University believes that cash and cash equivalents on hand, future cash flows from government grants and student fees will be adequate to meet its financial obligations.

#### Market risk

The University is exposed to market risk on its investments due to future fluctuations in market prices. This risk is managed by a Statement of Investment Policy and Objectives approved by the Board of Regents which includes investment policy provisions for an acceptable asset mix structure and quality constraints on fixed income instruments.

#### **14. CAPITAL DISCLOSURES**

The University considers its capital to be its net assets. Its restricted net assets consist of amounts restricted for endowment purposes. The University's objectives when managing its capital are to safeguard its ability to continue as a going concern in order to provide services to its students and research funding agencies. Annual budgets are developed and monitored to ensure the University's capital is maintained at an appropriate level. The University has no external restrictions imposed on its capital, excluding its endowments.

#### **15. COMPARATIVE FIGURES**

Certain of the 2009 comparative figures have been reclassified to conform to the consolidated financial statement presentation adopted in 2010.

Audited Supplementary Information

## MEMORIAL UNIVERSITY OF NEWFOUNDLAND

March 31, 2010

## AUDITORS' REPORT TO THE BOARD OF REGENTS MEMORIAL UNIVERSITY OF NEWFOUNDLAND ON SUPPLEMENTARY INFORMATION

## To the Board of Regents of Memorial University of Newfoundland

We have audited and reported separately herein on the consolidated financial statements of **Memorial University of Newfoundland** [the "University"] as at and for the year ended March 31, 2010.

Our audit was conducted for the purpose of forming an opinion on the basic consolidated financial statements of the University taken as a whole. The supplementary information included in Schedules 1 and 2 is presented for purposes of additional analysis and is not a required part of the basic consolidated financial statements. Such supplementary information has been subject to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

St. John's, Canada, June 14, 2010

Ernet + Young LLP

**Chartered Accountants** 

#### **CONSOLIDATED SCHEDULE OF FINANCIAL POSITION**

As at March 31, 2010 [thousands of dollars]

ANCILLARY SPONSORED SPECIAL PURPOSE AND TRUST TOTAL **OPERATING** ENTERPRISES PLANT RESEARCH 2010 2009 2010 2009 2009 2010 2009 2010 2009 2010 2009 2010 Current assets: Cash and cash equivalents -39,417 -46,017 9,041 2,923 32,087 23,693 27,335 29,970 18,633 1,865 2,305 34,788 2,758 2,758 Restricted cash [note 4] -. ------60,799 66,038 60,799 Short-term investments 66.038 --• . --45,939 3,625 4.326 47,311 Accounts receivable 26,533 20,952 629 431 376 329 16,148 19,901 2,295 2,464 2,848 3,964 Accrued interest receivable 553 1,500 --55 47 57 6,192 5,963 Inventory and prepaid expenses 4,112 3,901 1,918 1,950 115 --Interfund accounts 782 805 -782 -805 -9,417 135,298 Total current assets 61,359 41,940 3,630 3,881 3,252 51,051 52,043 29,660 34,182 155,117 2,991 2,991 Long-term receivable 2,991 2,991 ------81,612 61,783 81,612 61,783 Investments [note 7] --------127 176,466 167,611 1,178 154 Capital assets, net [note 5] -3,570 2,040 171,654 164,266 1,088 61,359 41,940 53,221 111,426 96,092 416,186 367,683 Total assets 7,200 5,921 184,062 170,509 52,139 Current liabilities: 19.028 17,681 Bank indebtedness [note 9] . 17,681 19,028 ----19,322 Accounts payable and accrued liabilities 19,720 12,321 185 231 1,584 2,240 7,452 3,831 696 699 29,637 21,782 27 Deferred revenue 4,871 1,949 593 363 10,040 4,709 4,805 14,734 70 20,379 Current portion of employee future 12,396 benefits [note 12] 13,608 12,396 13,608 --------Current portion of long-term-debt (note 8) 733 826 733 826 73,354 **Total currect liabilities** 38,199 26,666 778 594 30,038 26,803 12,257 18,565 766 726 82,038 373 744 Long-term debt [note 8] 373 744 ------. -Derivative liability [note 9] 1,795 3,460 3,460 . . 1,795 --. ---Employee future benefits [note 12] 81,492 247 145 118,093 82,750 116,181 561 318 -1.104 795 Total liabilities 154,380 108,158 1,339 912 32,206 31,007 13,361 19,360 1,013 871 202,299 160,308 **Deferred contributions** Deferred contributions [note 6] 200.692 837 157,220 146,001 37,736 34,288 24,748 20,403 220,541 --Net assets: Net assets restricted for endowment purposes 61,992 60,399 61,992 60,399 ---Unrestricted net assets -93.021 -66.218 5.024 5.009 -5,364 -6.499 1,042 -427 23.673 14.419 -68.646 -53,716 -93,021 -66.218 5,024 5,009 -5,364 -6,499 -427 85,665 74,818 -6,654 6,683 1,042 Total liabilities, deferred contributions and net assets 61,359 41,940 7,200 5,921 184,062 170,509 53,221 111,426 96,092 416,186 367,683 52,139

#### **CONSOLIDATED SCHEDULE OF OPERATIONS**

For the year ended March 31, 2010

[thousands of dollars]

<u>2010 2009 2010 2009 2010 2009 2010 2009</u> REVENUE	2010 14,281 173	<b>2009</b> 10,229	2010	2009
REVENUE		10 229		
		10 229		
Government grants 293,876 261,504 843 831 39,139 42,541			348,139	315,105
Student fees 56,883 54,631			57,056	54,788
Other revenue 11,705 12,552 2,284 2,559 -12,049 -5,938 20,914 14,183	9,723	13,242	32,577	36,598
Amortization of deferred capital contributions 35 - 21,585 24,317 138 149	15	11	21,773	24,477
Sales and services	-	-	16,778	16,958
Investment income [note 7] 2,011 3,422 625 -433	11,118	-7,318	13,754	-4,329
Total revenue 364,475 332,109 19,940 20,348 9,536 18,379 60,816 56,440	35,310	16,321	490,077	443,597
EXPENSES				
Salaries 227,648 207,316 9,509 8,890 12 - 23,765 21,961	4,015	3,845	264,949	242,012
Employee benefits <b>42,185</b> 37,382 <b>1,362</b> 1,255 3,427 2,885	637	565	47,611	42,087
Materials and supplies 18,778 15,475 7,568 7,709 735 2,053 9,312 7,467	730	1,174	37,123	33,878
Employee future benefits 36,033 -14,441 243 -83 308 -152	102	-113	36,686	-14,789
Scholarships, bursaries and awards 8,598 8,736 2 2 10,040 8,616	4,312	4,588	22,952	21,942
Amortization of capital assets 262 125 21,631 23,239 141 151	17	13	22,051	23,528
Repairs and maintenance 7,114 6,326 1,481 1,529 10,502 9,267 1,106 579	234	180	20,437	17,881
Utilities 16,687 20,449 2,546 2,592 7 9 283 259	281	277	19,804	23,586
Externally contracted service 7,192 7,069 905 917 36 126 2,695 2,386	3,948	2,029	14,776	12,527
Travel and hosting 7,597 8,470 50 73 4 8 4,995 5,215	1,684	2,516	14,330	16,282
Other operating 7,256 8,091 323 205 - 61 3,148 5,464	275	-32	11,002	13,789
Professional fees 4,950 5,912 54 17 49 40 3,590 5,010	1,331	1,464	9,974	12,443
Equipment rentals 2,258 1,721 195 211 5 5 340 655	68	83	2,866	2,675
Interest expense 58 63 158 266 673 26	-	-	889	355
Derivative liability (gain) loss	-	-	-1,664	3,460
External cost recoveries -16,027 -16,511 -42 -41 -920 -1,050 -622 -396	-692	-443	-18,303	-18,441
Total expenses 370,327 296,058 24,616 23,667 31,070 37,244 62,528 60,100	16,942	16,146	505,483	433,215
Increase (decrease) for the year				
before the following -5,852 36,051 -4,676 -3,319 -21,534 -18,865 -1,712 -3,660	18,368	175	-15,406	10,382
Interfund transfers -20,951 -15,217 4,691 3,940 22,669 14,549 3,181 3,063	-9,590	-6,335	-	-
Excess of (expenses over revenue)				
revenue over expenses <u>-26,803</u> 20,834 <u>15</u> 621 <u>1,135</u> -4,316 <u>1,469</u> -597	8,778	-6,160	-15,406	10,382

Unaudited Supplementary Information

## MEMORIAL UNIVERSITY OF NEWFOUNDLAND

March 31, 2010

Schedule A

## SCHEDULE OF OPERATING REVENUE

Year ended March 31 [thousands of dollars] [unaudited]

	2010	2009
GOVERNMENT GRANTS		
Province of Newfoundland and Labrador		
Department of Education	245,988	221,188
Department of Health	42,723	35,607
Other	832	316
Government of Canada		
Indirect cost of research	4,333	4,393
	293,876	261,504
STUDENT FEES		
Semester tuition		
Undergraduates	36,489	35,697
Graduates	4,704	4,248
Non-credit courses		
Continuing studies	1,006	898
Sir Wilfred Grenfell College	291	287
Marine Institute	10,590	9,930
Other fees	3,803	3,571
	56,883	54,631
OTHER REVENUE	11,705	12,552
	11,705	12,552
INVESTMENT INCOME	2,011	3,422
	2,011	3,422
	364,475	332,109

## SCHEDULE OF GROSS OPERATING EXPENDITURES BY FUNCTION

Year ended March 31 [thousands of dollars] [unaudited]

	2010	2009
ACADEMIC		
Faculty of Arts	30,020	28,577
Faculty of Business Administration	10,640	9,587
Faculty of Education	9,951	9,484
Faculty of Engineering and Applied Science	12,017	9,339
Faculty of Medicine	44,371	38,277
Faculty of Science	41,274	37,013
School of Life Long Learning	1,287	1,189
School of Graduate Studies	8,081	7,808
School of Music	3,077	2,752
School of Nursing	5,659	5,115
School of Pharmacy	2,599	2,198
School of Human Kinetics	3,790	3,751
School of Social Work	3,362	2,692
Sir Wilfred Grenfell College	20,824	20,126
Labrador Institute of Northern Studies	687	582
Distance Education and Learning Technologies	5,917	5,804
Animal Care Unit	1,626	1,496
Fisheries and Marine Institute	40,050	33,953
Technical Services	4,361	3,488
Oil and Gas Development Partnership	-	150
Harris Centre	523	405
CREAIT	1,575	1,286
Co-op Education	2,221	2,042
•	253,912	227,114
SUPPORT SERVICES		
Administrative departments	32,028	30,043
Computing and Communications	11,828	11,344
Library	16,547	16,209
Student Services	10,033	9,301
Facilities Management	25,879	26,568
	96,315	93,465
	350,227	320,579

## SCHEDULE OF GROSS OPERATING EXPENDITURES BY OBJECT

Year ended March 31 [thousands of dollars] [unaudited]

	Acaden	nic	Libra	rv	Stude Servic		Faciliti Manager		Computir Communi	•	Administ	ration	Tota	
	2010	2009	2010	2009	2010	2009	2010	<u>2009</u>	2010	2009	2010	2009	2010	2009
Academic salaries	116,778	104,587	2,586	2,466	1,068	1,078	-	-	-	-	641	695	121,073	108,826
Other instruction and research		,	_,	2,100	1,000	1,070					041	0,5	121,075	100,020
salaries	2,261	2,079	278	227	1.008	903	129	21	173	145	111	137	3,960	3,512
Other salaries and wages	56,791	53,131	4,276	4,269	3,999	3,748	12,766	12,326	5,777	4,811	19,006	16,693	102,615	94,978
Employee benefits	31,075	27,677	1,401	1,345	976	833	3,441	3.081	1,164	911	4,128	3,522	42,185	37,369
	206,905	187,474	8,541	8,307	7,051	6,562	16,336	15,428	7,114	5,867	23,886	21,047	269,833	244,685
Travel and hosting	5,649	6,287	114	116	500	556	149	189	50	97	1,135	1,225	7,597	8,470
Materials and supplies	18,221	11,718	538	58	1,224	987	1,409	1,197	2,831	1,364	1,508	1,290	25,731	16,614
Renovations	5,803	3,450	298	382	240	284	2,483	2,206	254	2,259	1,409	1,591	10,487	10,172
Scholarships and bursaries	7,703	7,780	3	-	694	597	8	-	-	-	190	359	8,598	8,736
Utilities	3,128	3,474	16	31	37	37	13,159	16,417	223	347	123	143	16,686	20,449
Rental	920	841	92	93	24	20	94	87	994	569	134	111	2,258	1,721
Externally contracted services	2,888	2,795	127	90	137	114	2,108	1,591	1,012	1,648	920	831	7,192	7,069
Professional fees	2,681	3,002	12	11	89	127	162	293	27	-138	1,979	2,617	4,950	5,912
Other:														
Institutional memberships	386	389	50	49	28	34	5	8	17	16	315	358	801	854
Property tax	124	143	-	-	-	-	714	610	-	-	-	-	838	753
Insurance	243	223	-	-	-	-	30	34	2	4	889	868	1,164	1,129
Debt repayments	127	181	-	-	23	26	2	33	19	14	11	12	182	266
Space rental	647	733	-	-	1	10	18	-	-	-	61	79	727	822
Reference books	2,325	2,219	6,828	7,165	9	8	3	12	-	-	45	34	9,210	9,438
External cost recoveries	-3,838	-3,595	-72	-93	-24	-61	-10,801	-11,537	-715	-703	-577	-522	-16,027	-16,511
	47,007	39,640	8,006	7,902	2,982	2,739	9,543	11,140	4,714	5,477	8,142	8,996	80,394	75,894
-	253,912	227,114	16,547	16,209	10,033	9,301	25,879	26,568	11,828	11,344	32,028	30,043	350,227	320,579

#### COMPENSATION PRACTICES AT MEMORIAL UNIVERSITY OF NEWFOUNDLAND

Compensation at Memorial University is determined by the duties and responsibilities of respective positions.

At the executive level, the Board of Regents, on the recommendation of its Executive Compensation Committee, determines the salary levels for the University's president and vicepresidents.

Compensation for deans, academic directors and academic department heads includes a salary on a faculty member's scale, based on experience, rank and highest degree, in accordance with a collective agreement negotiated with the Memorial University of Newfoundland Faculty Association [MUNFA]. In addition, there is an administrative stipend, set by the Board of Regents, the level of which is dependent on the size and complexity of the faculty, school or department.

Compensation for administrative directors and managers is set by the Board of Regents. A review of compensation in these positions was conducted by an external consultant in 2007-08. A new salary structure for Senior Administrative Management was approved by the Board and implemented April 1, 2008.

For faculty and staff, compensation is determined through collective bargaining between the University and the various unions representing each employee group; MUNFA, the Canadian Union of Public Employees [CUPE], and the Newfoundland Association of Public Employees [NAPE]. Periodic reviews of staff positions, including compensation levels, have been conducted with the assistance of external consultants since 1994.

Per-course lectures are represented by Lecturers' Union of Memorial University of Newfoundland [LUMUN].

The attached tabular information and explanatory notes provide an overview of salary ranges for academic, administrative and executive positions at Memorial University.

## MEMORIAL UNIVERSITY OF NEWFOUNDLAND EXECUTIVE SALARY RANGES MARCH 31, 2010

	Salary Range (\$)
President and Vice-Chancellor	253,592 - 316,990
Vice-Presidents:	
Academic and Pro Vice-Chancellor Administration & Finance Research	193,155 - 241,444 171,683 - 214,604 171,683 - 214,604
Executive Director [Marine Institute]	147,158 - 183,947
Dean - Student Affairs & Services	165,945 - 207,431
Principal - Sir Wilfred Grenfell College [SWGC]	147,158 - 183,947

SCHEDULE D [unaudited]

## MEMORIAL UNIVERSITY OF NEWFOUNDLAND ACADEMIC SALARY RANGES [note 1] MARCH 31, 2010

	Salary Range (\$)	Actual Minimum & Maximum Salaries	Number of Employees
Academic Executive: Deans of Faculties/Schools Directors of Schools	[note 2]		15 7 5
University Librarian Associate Vice-President			1 2
Academic Management: Vice-Dean [Medicine] Vice-Principal [SWGC] Associate Vice-Principal Research [SWGC] Associate Deans Assistant Deans Department Heads Directors Associate Directors Associate University Librarians	[note 3]		83 1 1 17 6 38 6 8 5
Academic Staff: Professors Associate Professors Assistant Professor Lecturers' <i>[note 4]</i> Co-op Education Coordinators Librarians Instructors-Marine Institute	29,330 - 148,005 95,428 - 148,005 80,924 - 120,810 70,046 - 86,363 55,542 - 64,607 53,729 - 93,615 50,102 - 131,687 29,330 - 109,916	97,241 - 195,143 80,924 - 158,883 62,794 - 113,558 55,542 - 77,298 66,420 - 89,989	1236 265 298 289 98 18 36 232

- Note 1: Some individuals are in receipt of market differentials which may result in salaries that exceed the maximum levels in their approved salary ranges.
- Note 2: Academic Deans and Directors receive a salary depending upon professorial rank plus an administrative stipend in the range of \$9,500 to \$26,500 per year depending on the size and complexity of their academic units, and whether they are serving a first or a second term.
- Note 3: Academic Departments Heads receive a salary based upon their professorial rank plus an administrative stipend in the range of \$5,500 to \$10,000 depending on the size of their academic unit.
- Note 4: Lecturers include 43 Visiting Professors paid on the lecturer scale.

## SCHEDULE D [unaudited]

## MEMORIAL UNIVERSITY OF NEWFOUNDLAND ADMINISTRATIVE SALARY RANGES [note 1] MARCH 31, 2010

	Salary Range (\$)	Actual Minimum & Maximum Salaries	Number of Employees
Senior Administrative Management Level 1 to 5: [note 2]	92,004 - 180,399	92,004 - 169,575	107
Management and Professional Staff [note 3]	26,878 - 100,461	39,938 - 106,453	327
Administrative Staff [note 4]	26,609 - 119,620	26,609 - 72,509	2061

- Note 1: Some individuals are in receipt of market differentials which may result in salaries that exceed the maximum levels in their approved salary ranges
- Note 2: Senior Administrative Management category was implemented April 2008 and includes previous categories of Administrative Directors level 1 4, the Marine Institute Academic Industrial Response Unit Managers, and employees on previous Band Levels 12-15.
- Note 3: Management and professional staff ranges reflect 11 salary levels developed under the University's Job Evaluation System.
- Note 4: Administrative and academic support staff salary ranges reflect salary levels defined by union collective agreements or non-bargaining terms and conditions of employment.