

# Consolidated Financial Statements with Supplementary Schedules

Year Ended March 31, 2008

## Consolidated Financial Statements of

#### MEMORIAL UNIVERSITY OF NEWFOUNDLAND

March 31, 2008

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#### **AUDITORS' REPORT**

To the Board of Regents of **Memorial University of Newfoundland** 

We have audited the consolidated statement of financial position of **Memorial University of Newfoundland** (the "University") as at March 31, 2008 and the consolidated statements of operations, changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the University as at March 31, 2008 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

The financial statements as at March 31, 2007 and for the year then ended were audited by other auditors who expressed an opinion without reservation on those statements in their report dated June 12, 2007.

St. John's, Canada, June 18, 2008.

Ernst & young UP

Chartered Accountants

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| As at March 31   |         |         |
|--|---------|---------|
| (in thousands of dollars)  |         |         |
|  | 2008    | 2007    |
|  | \$      | \$      |
| ASSETS   |         |         |
| Current  |         |         |
| Cash and cash equivalents  | 65,694  | 49,360  |
| Accounts receivable  | 41,965  | 47,586  |
| Accrued interest receivable  | 2,134   | 1,397   |
| Inventory and prepaid expense  | 6,191   | 9,164   |
| Total current assets   | 115,984 | 107,507 |
| Long-term receivable   | 3,074   | 3,074   |
| Investments [note 6]   | 64,419  | 57,452  |
| Capital assets [note 4]  | 168,989 | 160,280 |
|  | 352,466 | 328,313 |
| LIABILITIES, DEFERRED CONTRIBUTIONS AND NET Current Peak in debtedness (note 27) |         | 5 5 4 1 |
| Bank indebtedness [note 8]   | 5,075   | 5,541   |
| Accounts payable and accrued liabilities   | 20,280  | 16,519  |
| Deferred revenue   | 19,566  | 10,385  |
| Current portion of employee future benefits [note 11]                            | 10,371  | 9,901   |
| Current portion of long-term debt [note 7]                                       | 763     | 1,003   |
| Total current liabilities  | 56,055  | 43,349  |
| Long-term debt [note 7]  | 1,036   | 451     |
| Employee future benefits [note 11]   | 99,564  | 89,837  |
| Total liabilities  | 156,655 | 133,637 |
| Deferred contributions [note 5]  | 202,323 | 204,533 |
| Net assets (deficiency)  |         |         |
| Net assets restricted for endowment purposes                                     | 60,002  | 56,186  |
| Net assets invested in capital assets  | 8,630   | -1,413  |
| Unrestricted net assets  | -75,144 | -64,630 |
| Net total deficiency   | -6,512  | -9,857  |
| en e   | 352,466 | 328,313 |

See accompanying notes to consolidated financial statements Contingencies [note 10]

On behalf of the Board:

"Signed"

"Signed"

Chair of the Board of Regents

Chair of the Finance Committee

#### CONSOLIDATED STATEMENT OF OPERATIONS

Year ended March 31 (in thousands of dollars)

|  | 2008    |         |
|--|---------|---------|
|  |         | 2007    |
|  | \$      | \$      |
| REVENUE  |         |         |
| Government grants                              | 284,792 | 263,624 |
| Student fees                                   | 54,190  | 54,157  |
| Other revenue                                  | 32,039  | 26,089  |
| Amortization of deferred capital contributions | 20,801  | 21,521  |
| Sales and services                             | 16,361  | 15,972  |
| Investment income [note 6]                     | 2,899   | 5,946   |
|  | 411,082 | 387,309 |
|  |         |         |
| EXPENSES                                       |         |         |
| Salaries                                       | 217,802 | 201,824 |
| Employee benefits                              | 37,765  | 34,972  |
| Materials and supplies                         | 31,968  | 29,743  |
| Utilities                                      | 22,162  | 19,371  |
| Amortization                                   | 20,926  | 21,333  |
| Scholarships, bursaries and awards             | 19,813  | 17,707  |
| Other operating expenses                       | 17,345  | 11,957  |
| Repairs and maintenance                        | 15,842  | 14,954  |
| Travel and hosting                             | 14,188  | 13,580  |
| Externally contracted service                  | 13,367  | 13,402  |
| Professional fees                              | 12,801  | 11,975  |
| Employee future benefits                       | 10,393  | 11,256  |
| Equipment rentals                              | 2,249   | 2,318   |
| External cost recoveries                       | -17,516 | -15,546 |
| •  | 419,105 | 388,846 |
| Excess of expenses over revenue                | -8,023  | -1,537  |

See accompanying notes to consolidated financial statements

### **Consolidated Statement of Changes in Net Assets**

As at March 31

| (thousands of dollars)  | Invested in<br>Capital Assets<br>\$ | Restricted for<br>Endowment<br>Purposes<br>\$ | Unrestricted<br>\$ | <b>2008</b><br>\$ | 2007<br>\$ |
|---|-------------------------------------|---|--------------------|-------------------|------------|
| Balance, beginning of year  | -1,413                              | 56,186  | -64,630            | -9,857            | -12,241    |
| Cumulative unrealized gain on investments due to adoption of new accounting policy [note 3] | _                                   |   | 6,950              | 6,950             |            |
| Adjusted opening balances   | -1,413                              | 56,186  | -57,680            | -2,907            | -12,241    |
| Excess of (expenses over revenue)   |                                     |   |                    |                   |            |
| revenue over expenses   | -125                                | -602  | -7,296             | -8,023            | -1,537     |
| Endowment contributions   |                                     | 4,418   |                    | 4,418             | 3,921      |
| Increase (decrease) in invested in capital assets   | 10,168                              | _   | -10,168            | _                 |            |
| Balance, end of year  | 8,630                               | 60,002  | -75,144            | -6,512            | -9,857     |

See accompanying notes to consolidated financial statements

#### CONSOLIDATED STATEMENT OF CASH FLOWS

Year ended March 31 (in thousands of dollars)

|  | 2008             | 2007             |
|--|------------------|------------------|
|  | \$               | \$               |
| OPERATING ACTIVITIES   |                  |                  |
| Excess of expenses over revenue  | -8,023           | -1,537           |
| Items not involving cash:  | 0,020            | 1,00 /           |
| Amortization of capital assets   | 20,926           | 21,333           |
| Net (decrease) increase in deferred contributions  | 20,520           | 21,555           |
| related to expenses of future periods  | -796             | 8,965            |
| Increase in long-term portion of employee future   | ,,,,             | 0,5 00           |
| benefits   | 9,727            | 10,470           |
| Increase in current portion of employee future benefits  | 470              | 511              |
| Amortization of deferred capital contributions   | -20,801          | -21,521          |
| Loss on disposal of capital assets   | 208              | 129              |
| Unrealized loss on investments   | 3,605            |                  |
| Change in non-cash working capital   | 20,799           | -10,772          |
| Cash provided by operating activities  | 26,115           | 7,578            |
| NAMES OF A CONTROL OF THE PARTY |                  |                  |
| INVESTING ACTIVITIES   | 20.042           | 04.657           |
| Capital assets acquired  | -29,843          | -24,657          |
| Decrease in short-term investments   |                  | 9,905            |
| Reduction in long-term receivable  |                  | 449              |
| Increase in investments  | -3,622           | -8,753           |
| Cash used in investing activities  | -33,465          | -23,056          |
| FINANCING ACTIVITIES   |                  |                  |
| Decrease in bank indebtedness  | -466             | -462             |
| Endowment contributions  | 4,418            | 3,921            |
| Addition to deferred capital contributions   | 19,387           | 25,728           |
| Increase (decrease) in long-term debt  | 345              | -697             |
| Cash provided by financing activities  | 23,684           | 28,490           |
| Not increase in each during the year   | 16 224           | 12.012           |
| Net increase in cash during the year   | 16,334<br>49,360 | 13,012<br>36,348 |
| Cash and cash equivalents, beginning of year  Cash and cash equivalents, end of year   | 65,694           | 49,360           |
| Cash and Cash equivalents, the of year   | 03,074           | 49,300           |

See accompanying notes to consolidated financial statements

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

#### 1. AUTHORITY AND PURPOSE

Memorial University of Newfoundland (the "University") is a corporation operating under the authority of the Memorial University Act. It is a comprehensive research university offering a full range of undergraduate, graduate and continuing studies programs. The academic governance of the University is vested in the Senate. The University is a not-for-profit entity, governed by a Board of Regents, the majority of whom are appointed by the Province of Newfoundland and Labrador. The University is a registered charity under the Income Tax Act and, accordingly, is exempt from income taxes, provided certain requirements of the Income Tax Act are met.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### General

These consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles ("GAAP"). The significant accounting principles are summarized as follows:

#### Use of estimates

The preparation of financial statements in conformity with Canadian GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates. Estimates are reviewed periodically, and as adjustments become necessary, they are reported in earnings in the period in which they become known.

#### Consolidated statements

These financial statements have been prepared on a consolidated basis, reporting the operations and financial position of the University and the following related not-for-profit organizations:

#### C-CORE

The Canadian Centre for Marine Communications ("CCMC")

The Canadian Centre for Fisheries Innovation ("CCFI")

Genesis Group Inc.

The Memorial University of Newfoundland Botanical Garden Incorporated

Memorial University Recreation Complex ("MURC")

Western Sports and Entertainment Inc.

Campus Childcare Inc.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

Newfoundland Quarterly Foundation Edutech Services Inc.

#### Cash equivalents

Cash equivalents consist primarily of cash, treasury bills and bankers' acceptances. Investments with original maturities less than three months past year-end are classified as cash equivalents.

#### Revenue recognition

The University follows the deferral method of accounting for contributions, which include donations and government grants. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Contributions externally restricted for purposes other than endowment are deferred and recognized as revenue in the year in which related expenses are recognized. Contributions of capital assets are recorded at fair market value at the date of the contribution and deferred and amortized to operations on the same basis as the related asset. Endowment contributions are recognized as direct increases in the net assets in the year in which they are received. Revenues from contracts, sales and student fees are recognized when the goods or services are provided and collection is reasonably assured.

#### **Contributed services**

Volunteers, including volunteer efforts from the staff of the University, contribute an indeterminable number of hours per year to assist the University in carrying out its service delivery activities. The costs that would otherwise be associated with these contributed services are not recognized in these consolidated financial statements.

#### Capital assets

Purchased capital assets are recorded at cost. Donated capital assets are recorded at fair value at the date of acquisition. Repairs and maintenance expenditures are charged to expense. Betterments which extend the estimated life of an asset are capitalized.

The University's permanent art collection is expensed as incurred and the value of donated art is not recognized in these consolidated financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

Capital assets are amortized using the following rates. One-half year's amortization is taken in the year of acquisition and no amortization in the year of disposal.

Buildings8% declining balanceFurniture and equipment20% declining balanceComputers30% declining balanceBanner finance20% declining balanceVehicles30% declining balanceLibrary collection10 years straight-line

#### **Employee future benefits**

#### Pension costs and obligations

The employees of the University participate in a defined benefit pension plan administered under the Memorial University Pensions Act with any deficiencies being funded by the Province of Newfoundland and Labrador. Payments to the pension plan consist of contributions from employees and contributions from the University as prescribed in the Pension Benefits Act (1997) ("PAB"). In addition, where the plan experiences a solvency deficiency, the employer is required to contribute an amount sufficient to liquidate the deficiency within 5 years of the solvency valuation date. The University's contributions to the Pension Plan are recorded as an expenditure in the consolidated statement of operations.

The most recent actuarial valuation prepared by Eckler Partners Ltd. disclosed a solvency deficiency of \$158,991 and a going concern deficiency of \$117,235 at March 31, 2008. Under the PBA, a going concern deficiency must be funded over a period of not more than 15 years while a solvency deficiency is to be funded over a maximum 5 year period.

The going concern deficiency of \$117,235 includes \$61,887 in respect of past service costs related to the introduction of indexing in 2004. This indexing liability is being financed under a special PBA provision through both employee and employer contributions over a remaining period of 36.25 years. In accordance with the PBA, the balance of the going concern, namely \$55,348, must be liquidated over a period of not more than 15 years. The first annual payment in respect of this balance is \$4,300 and is required to be made during the 2008/09 fiscal year.

At present, the University has an exemption under the PBA from making payments relating to the solvency deficiency. This exemption expires December 31, 2010.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

#### Other post-employment benefits

The University accrues its obligations for employee benefit plans. The employee future benefits earned by employees are actuarially determined using the projected benefit method pro-rated on service and administration's best estimate of salary escalation, retirement ages of employees and escalation in covered benefit expense outlays.

The University recognizes the cost of the Supplemental Retirement Income Plan ("SRIP"), the Voluntary Early Retirement Income Plan ("VERIP") and the cost of future employee benefits which include severance, accrued vacation, group life insurance and health care benefits.

#### Agency obligations

The University acts as an agent which holds resources and makes disbursements on behalf of various unrelated groups. The University has no discretion over such agency transactions. Resources received in connection with such agency transactions are reported as liabilities and subsequent distributions are recorded as decreases to these liabilities.

#### 3. CHANGES IN ACCOUNTING POLICY

On April 1, 2007, the University adopted the Canadian Institute of Chartered Accountants' ("CICA") revised standards on recognition and measurement and presentation of financial instruments. The standards are titled 3855: Financial Instruments – Recognition and Measurement and CICA 3861: Financial Instruments – Disclosure and Presentation. The changes in the accounting policies were applied retroactively without restatement in accordance with Canadian GAAP.

Upon adoption, the University has elected to review contracts for embedded derivatives subsequent to the elected transition date of January 1, 2003 in accordance with Section 3855. Under the new standards, financial assets and financial liabilities are initially recognized at fair value and their subsequent measurement is dependent on their classification. Their classification depends on the purpose for which the financial instruments were acquired or issued, their characteristics and the University's designation of such instruments. The standards require that all financial assets be classified either as held-for-trading ("HFT"), available-for-sale ("AFS"), held-to-maturity ("HTM"), or loans and receivables and all financial liabilities to be classified as either HFT or other liabilities ("OL"). Subsequent to initial recognition, the standards require that all financial assets and financial liabilities be measured at fair value with the exception of loans and receivables, securities classified as HTM, liabilities classified as OL, and AFS financial assets that do not have quoted market prices in an active market. These are measured at amortized cost using the effective interest method ("EIM").

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

#### Classification of financial instruments

The University has designated its financial instruments as shown in the following table. Subsequent to fair value recognition on April 1, 2007, the financial instruments will be measured as follows based on their classification.

| Asset/Liability              | Classification              | Measurement              |
|------------------------------|-----------------------------|--------------------------|
|                              |                             |                          |
| Cash and cash equivalents    | Held for trading            | Fair value               |
| Investments                  | Held for trading            | Fair value               |
| Accrued interest receivable  | Loans and receivables       | Amortized cost using EIM |
| Accounts receivable          | Loans and receivables       | Amortized cost using EIM |
| Long-term receivable         | Loans and receivables       | Amortized cost using EIM |
| Accounts payable and accrued |                             |                          |
| liabilities                  | Other financial liabilities | Amortized cost using EIM |
| Bank indebtedness            | Other financial liabilities | Amortized cost using EIM |
| Long-term debt               | Other financial liabilities | Amortized cost using EIM |

#### Held-for-trading

HFT financial assets are financial assets typically acquired for resale prior to maturity. They are measured at fair value at the balance sheet date. Interest earned, interest accrued, gains and losses realized on disposal and unrealized gains and losses from market fluctuations are included in the consolidated statement of operations.

#### Loans and receivables

Loans and receivables are accounted for at amortized cost using EIM.

#### Other liabilities

Other liabilities are recorded at amortized cost and include all liabilities and long-term debt.

#### **Investments**

On April 1, 2007, the University re-measured all HFT investments as required by the transitional provisions of CICA 3855 and since the carrying value was lower than the fair value, investments were increased by \$6,950. Under the new rules, the University will continue to re-measure

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

investments at fair value at each reporting period. Changes in fair value of the investments will result in adjustments directly to the consolidated statement of operations.

#### **Embedded derivatives**

In accordance with Section 3855, the University conducted a search for embedded derivatives in its contractual arrangements dated or modified subsequent to January 1, 2003. When certain conditions are met, an embedded derivative is separated from the host contract and accounted for separately as a derivative on the consolidated balance sheet at fair value. Because there are no embedded derivatives at this time, this rule has no impact on the consolidated financial statements of the University.

#### Net result of adopting financial instruments standard

The net adjustment was a \$3,345 increase to net assets consisting of a \$6,950 increase in opening net deficiency offset by an unrealized loss in the consolidated statement of operations of \$3,605 for the year ended March 31, 2008.

Section 3861, Financial Instruments – Disclosure and Presentation, replaced CICA Section 3860, which had the same title. The Section establishes standards for the presentation of financial instruments and non-financial derivatives and identifies all related information that should be disclosed.

#### 4. CAPITAL ASSETS

|                         |            | 2008                     |                            | 2007                       |
|-------------------------|------------|--------------------------|----------------------------|----------------------------|
|                         | Cost<br>\$ | Accumulated depreciation | Net<br>book<br>value<br>\$ | Net<br>book<br>value<br>\$ |
| Buildings               | 205,833    | 114,105                  | 91,728                     | 85,079                     |
| Furniture and equipment | 75,122     | 37,301                   | 37,821                     | 35,659                     |
| Computers               | 28,197     | 21,097                   | 7,100                      | 6,792                      |
| Banner finance          | 1,722      | 1,214                    | 508                        | 635                        |
| Vehicles                | 3,015      | 1,714                    | 1,301                      | 839                        |
| Library collection      | 118,924    | 88,393                   | 30,531                     | 31,276                     |
| -                       | 432,813    | 263,824                  | 168,989                    | 160,280                    |

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

Capital assets include certain assets under capital lease with a net book value of 2.876 million (2007 - 2.415 million).

#### 5. DEFERRED CONTRIBUTIONS

#### **Expenses of future periods**

Deferred contributions related to expenses of future periods represent unspent externally restricted grants and donations for research and programs.

|   | <b>2008</b><br>\$ | 2007<br>\$ |
|---|-------------------|------------|
| Balance, beginning of year                    | 49,834            | 40,869     |
| Grants and donations received during the year | 45,229            | 57,731     |
| Expenses incurred during the year             | -46,025           | -48,766    |
|   | 49,038            | 49,834     |

#### Capital assets

Deferred capital contributions related to capital assets represent the unamortized amount and unspent amount of donations and grants received for the purchase of capital assets. The amortization of deferred capital contributions is recorded as revenue in the consolidated statement of operations.

|                                   | 2008<br>\$ | 2007<br>* |
|-----------------------------------|------------|-----------|
| Balance, beginning of year        | 154,699    | 150,492   |
| Additional contributions received | 19,387     | 25,728    |
| Less amounts amortized to revenue | -20,801    | -21,521   |
|                                   | 153,285    | 154,699   |

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

#### **Total deferred contributions**

|                            | 2008<br>\$ | 2007<br>\$ |
|----------------------------|------------|------------|
| Expenses of future periods | 49,038     | 49,834     |
| Capital assets             | 153,285    | 154,699    |
|                            | 202,323    | 204,533    |

#### 6. INVESTMENTS

|                                | 2      | 2 <b>008</b><br>\$ |                   | <b>007</b><br>\$  |
|--------------------------------|--------|--------------------|-------------------|-------------------|
|                                | Cost   | Fair Value         | Cost              | Fair Value        |
| Fixed income                   | 32,496 | 33,264             | 30,125            | 31,468            |
| Equities                       | 28,577 | 31,155             | 27,327            | 32,934            |
| •                              | 61,073 | 64,419             | 57,452            | 64,402            |
|                                |        |                    | <b>2008</b><br>\$ | <b>2007</b><br>\$ |
| Investment income              |        |                    | 7,613             | 6,491             |
| Unrealized loss on investments |        |                    | -3,605            |                   |
| Related expenses               |        |                    | -1,109            | -545              |
| -                              |        |                    | 2,899             | 5,946             |

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

#### 7. LONG-TERM DEBT

|   | 2008<br>\$ | 2007<br>\$ |
|---|------------|------------|
| RBC Royal Bank, fixed term demand loan, 5.19%   |            |            |
| interest, repayable in 9 equal annual, blended payments of \$121, maturing in April 2012, |            |            |
| unsecured   | 524        | 613        |
| CMHC mortgage on Queen's College, 5.875%  |            |            |
| interest, repayable in 50 equal, blended payments   |            |            |
| of \$29 semi-annually, maturing in June 2019,   |            |            |
| secured   | 451        | 482        |
| Capital leases negotiated through the Royal Bank,   |            |            |
| interest rates vary, payable in equal annual instalments,                                 |            |            |
| secured by assets under lease   | 824        | 359        |
| ·   | 1,799      | 1,454      |
| Less current portion  | 763        | 1,003      |
| · · · · · · · · · · · · · · · · · · ·   | 1,036      | 451        |

Annual repayments of long-term debt over the next five years are as follows:

|      | 3   |
|------|-----|
| 2009 | 763 |
| 2010 | 345 |
| 2011 | 333 |
| 2012 | 44  |
| 2013 | 44  |

#### 8. BANK INDEBTEDNESS

Pursuant to Section 41 of the Memorial University Act, the University has received approval from the Lieutenant-Governor in Council to borrow to finance a capital project. The project involved the construction of a new residence complex for Sir Wilfred Grenfell College. Currently the Sir Wilfred Grenfell College Residence debt has been negotiated using bankers' acceptances which mature during 2008. Management expects to refinance this loan through bankers' acceptances for the balance of the term of the loan.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

#### 9. MEMORIAL UNIVERSITY ACT

In accordance with the Memorial University Act, the University is normally prohibited from recording a deficit on their financial statements. During 1996, pursuant to Section 36 of the Memorial University Act, the University received approval from the Lieutenant-Governor in Council to record a deficit of up to \$5 million in 1996 and an additional \$10 million in 1997 as a result of the recognition of the liabilities related to VERIP for faculty and staff. During 2001, the University received approval from the Lieutenant-Governor in Council to exclude from the definition of a deficit, pursuant to Section 36 of the Memorial University Act, any amounts resulting from the recognition of the liabilities related to recording vacation pay entitlements, severance and any other post-employment benefits.

#### 10. CONTINGENCIES

#### (a) Reciprocal exchange of insurance risks

The University, in association with fifty-six Canadian universities, participates in a reciprocal exchange ("CURIE") of insurance risks. The self-insurance cooperative involves a contractual agreement to share the insurance property and liability risks of member universities for a term of not less than five years.

The projected cost of claims will be funded through members' premiums based on actuarial projections. As of December 31, 2007, CURIE has a surplus of \$64 thousand, of which the University's prorata share is approximately 3% on an ongoing basis. In addition, the reciprocal has obtained \$645 million re-insurance with commercial insurers to cover major property claims in excess of \$5 million per occurrence.

In respect of general liability, the limit is \$5 million per occurrence. Re-insurance for liability coverage in the amount of \$20 million in excess of a \$5 million per occurrence retention is in place.

In respect of errors and omissions liability policy, the limit is \$5 million per occurrence. Reinsurance for errors and omissions was purchased through a combined excess program with general liability in the amount of \$20 million.

As the originating insurers, CURIE has a contingent liability in the event that a re-insurer is unable to meet its obligations. In this respect, all re-insurance is placed with insurers registered in Canada and subject to supervision by the Office of the Superintendent of Financial Institutions Canada.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

In the event that premiums are not sufficient to cover claims settlements, the member universities would be subject to an assessment in proportion to their participation.

#### (b) Class action lawsuit

In 2007, a class action lawsuit was filed on behalf of all former employees of the University who retired or terminated employment on or before December 31, 1992 and were entitled to receive post-retirement life, health and dental group insurance benefits. The lawsuit alleges that this group of retirees were entitled to receive these insurance benefits for life, at no cost to the group of retirees. Presently, a decision is pending from the court as to whether this matter should be certified as a class action suit. The University continues to defend its position and the potential exposure to this claim is indeterminable at the present time.

#### 11. EMPLOYEE FUTURE BENEFITS

The University has a number of defined benefit and defined contribution plans providing group life insurance and health care benefits on a cost shared basis to retired employees, and in certain cases, their surviving spouses. In addition, the University pays a severance payment, to certain employee groups, upon termination, retirement or death, provided they meet certain eligibility criteria.

In May 1996, the Board of Regents approved a SRIP to provide benefits to employees of the University whose salaries exceed the Canada Revenue Agency maximum pensionable salary and whose defined benefit pension, therefore, exceeds the maximum benefit payable from the Plan.

In February and May 1996, the University offered faculty and staff, who reached the age 55 and attained a minimum of 10 years pensionable service, an opportunity to take an early retirement under the provisions of the VERIP.

Subject to eligibility criteria, the Plan provided an incentive of enhanced pension benefits of up to five years pensionable service and waiver of actuarial reduction, if applicable, or a lump sum early retirement payment. The early retirement incentive is being funded from operations.

The significant actuarial assumptions used in measuring the University's accrued benefit obligation under each plan are as follows:

#### **Employee future benefits**

Include a discount rate of 5.6% and an average rate of compensation increase of 4.5%.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

#### Supplemental retirement income plan (SRIP)

Include a discount rate of 5.6% and an average compensation increase of 4.5%.

#### Voluntary early retirement income plan (VERIP)

Include a discount rate of 5.6%.

|                            | SR    | RIP   | VEI   | RIP   | Other benefits |        |  |
|----------------------------|-------|-------|-------|-------|----------------|--------|--|
|                            | 2008  | 2007  | 2008  | 2007  | 2008           | 2007   |  |
|                            | \$    | \$\$  | \$    | \$    | \$             | \$     |  |
| Accrued benefit obligation |       |       |       |       |                |        |  |
| Balance, beginning of year | 3,698 | 3,691 | 5,455 | 5,726 | 81,351         | 70,672 |  |
| Current service cost       | 122   | 129   |       |       | 3,393          | 3,112  |  |
| Interest cost              | 259   | 258   | 437   | 435   | 4,257          | 4,061  |  |
| Benefits paid              | -238  | -204  | -595  | -587  | -2,829         | -2,498 |  |
| Actuarial loss (gain)      | 1,609 | -176  | 1,253 | -119  | 2,038          | 6,004  |  |
|                            | 5,450 | 3,698 | 6,550 | 5,455 | 88,210         | 81,351 |  |
| Current plan expense       |       |       |       |       |                |        |  |
| Current service expense    | 122   | 129   |       |       | 3,393          | 3,112  |  |
| Interest cost              | 259   | 258   | 437   | 435   | 4,257          | 4,061  |  |
| Actuarial (gain) loss      | 1,609 | -176  | 1,253 | -119  | 2,038          | 6,004  |  |
| ,                          | 1,990 | 211   | 1,690 | 316   | 9,688          | 13,177 |  |

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2008 (thousands of dollars)

A summary of these accrued benefit obligations are as follows:

|  | 2008    | 2007   |
|--|---------|--------|
|  | \$      | \$     |
| Employee future benefits               | 88,210  | 81,351 |
| Supplemental retirement income plan    | 5,450   | 3,698  |
| Voluntary early retirement income plan | 6,550   | 5,455  |
| Accrued vacation                       | 9,725   | 9,234  |
|  | 109,935 | 99,738 |
| Less current portion                   | 10,371  | 9,901  |
| Long-term employee future benefits     | 99,564  | 89,837 |

#### 12. COMPARATIVE FIGURES

Certain of the 2007 comparative figures have been reclassified to conform to the financial statement presentation adopted in 2008.

#### AUDITORS' REPORT TO THE BOARD OF REGENTS MEMORIAL UNIVERSITY OF NEWFOUNDLAND ON SUPPLEMENTARY INFORMATION

To the Board of Regents of Memorial University of Newfoundland

We have audited and reported separately herein on the consolidated financial statements of Memorial University of Newfoundland (the "University") as at and for the year ended March 31, 2008.

Our audit was conducted for the purpose of forming an opinion on the basic consolidated financial statements of the University taken as a whole. supplementary information included in Schedules 1 and 2 is presented for purposes of additional analysis and is not a required part of the basic consolidated financial statements. Such supplementary information has been subject to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as whole.

The financial statements as at March 31, 2007 and for the year then ended were audited by other auditors who expressed an opinion without reservation on those statements in their report dated June 12, 2007.

St. John's, Canada, June 18, 2008.

Ernst + young UP

Chartered Accountants

#### CONSOLIDATED SCHEDULE OF FINANCIAL POSITION

As at March 31, 2008 (with comparative figures for 2007) (thousands of dollars)

|  | OPERATING |         | ANCILLARY ENTERPRISES PLANT |          | T .     | SPONSO<br>RESEAF |        | SPECIAL PU |        | TOTAL  |         |          |
|--|-----------|---------|-----------------------------|----------|---------|------------------|--------|------------|--------|--------|---------|----------|
|  | 2008 2007 |         | 2008                        | 2007     | 2008    | 2007             | 2008   | 2007       | 2008   | 2007   | 2008    | 2007     |
|  | S         | S       | <u> </u>                    | <u> </u> | s       | S                | s      | \$         | \$     | S      | \$      | <u> </u> |
| Current assets:                              |           |         |                             |          |         |                  |        |            |        |        |         |          |
| Cash and cash equivalents                    | 16,153    | 6,679   | 3,459                       | 2,829    | -9,747  | -2,229           | 27,898 | 16,891     | 27,931 | 25,190 | 65,694  | 49,360   |
| Accounts receivable                          | 16,823    | 17,079  | 462                         | 735      | 1,087   | 445              | 17,706 | 24,513     | 5,887  | 4,814  | 41,965  | 47,586   |
| Accrued interest receivable                  | 349       | 3       |                             | _        | _       |                  |        |            | 1,785  | 1,394  | 2,134   | 1,397    |
| Inventory and prepaid expense                | 4,439     | 4,453   | 1,646                       | 1,778    | -       | 2,828            | 67     | 42         | 39     | 63     | 6,191   | 9,164    |
| Interfund accounts                           | 583       | 924     | -583                        | -924     | _       | _                |        | _          | _      | _      | _       |          |
|  | 38,347    | 29,138  | 4,984                       | 4,418    | -8,660  | 1,044            | 45,671 | 41,446     | 35,642 | 31,461 | 115,984 | 107,507  |
| Long term receivable                         |           | _       | _                           |          | 3,074   | 3,074            |        |            |        | _      | 3,074   | 3,074    |
| Investments (note 6)                         |           |         | _                           |          |         |                  | 633    | 600        | 63,786 | 56,852 | 64,419  | 57,452   |
| Capital assets (note 4)                      | _         | _       | 427                         | 541      | 166,251 | 157,004          | 2,198  | 2,610      | 113    | 125    | 168,989 | 160,280  |
| Total assets                                 | 38,347    | 29,138  | 5,411                       | 4,959    | 160,665 | 161,122          | 48,502 | 44,656     | 99,541 | 88,438 | 352,466 | 328,313  |
| Current liabilities:                         |           |         |                             |          |         |                  |        |            |        |        |         |          |
| Bank indebtedness (note 8)                   | _         |         |                             | _        | 5,075   | 5,541            |        |            |        | _      | 5,075   | 5,541    |
| Accounts payable and accrued liabilities     | 13,007    | 9,657   | 373                         | 274      | 1,747   | 1,631            | 4,431  | 4,457      | 722    | 500    | 20,280  | 16,519   |
| Deferred revenue                             | 4,053     | 2,708   | 249                         | 230      | 3,243   | 2,522            | 11,962 | 4,860      | 59     | 65     | 19,566  | 10,385   |
| Current portion of employee future           |           |         |                             |          |         |                  |        |            |        |        |         |          |
| benefits (note 11)                           | 10,371    | 9,901   | _                           | _        | _       |                  |        | _          |        |        | 10,371  | 9,901    |
| Current portion of long term-debt (note 7)   | _         | _       | _                           | _        | 763     | 1,003            |        | _          |        |        | 763     | 1,003    |
|  | 27,431    | 22,266  | 622                         | 504      | 10,828  | 10,697           | 16,393 | 9,317      | 781    | 565    | 56,055  | 43,349   |
| Long-term debt (note 7)                      |           |         |                             |          | 1,036   | 451              | _      |            |        |        | 1,036   | 451      |
| Employee future benefits (note 11)           | 97,958    | 88,656  | 401                         | 347      |         |                  | 947    | 714        | 258    | 120    | 99,564  | 89,837   |
| Employee falling schools (Note 11)           | 97,958    | 88,656  | 401                         | 347      | 1,036   | 451              | 947    | 714        | 258    | 120    | 100,600 | 90,288   |
| Deferred contributions (note 5)              |           |         |                             |          | 150,984 | 151,976          | 30,992 | 33,921     | 20,347 | 18,636 | 202,323 | 204,533  |
| Net assets:                                  |           |         |                             |          |         |                  |        |            |        |        |         |          |
| Net assets restricted for endowment purposes | _         |         |                             |          |         |                  |        | _          | 60,002 | 56,186 | 60,002  | 56,186   |
| Net assets invested in capital assets        |           |         | 229                         | 541      | 8,395   | -1,966           | -      | 3          | 7      | 9      | 8,631   | -1,413   |
| Unrestricted net assets                      | -87,042   | -81,784 | 4,159                       | 3,567    | -10,578 | -36              | 170    | 701        | 18,146 | 12,922 | -75,145 | -64,630  |
|  | -87,042   | -81,784 | 4,388                       | 4,108    | -2,183  | -2,002           | 170    | 704        | 78,155 | 69,117 | -6,512  | -9,857   |
| Total liabilities, deferred contributions    |           |         |                             |          |         |                  |        |            |        |        |         |          |
| and net assets                               | 38,347    | 29,138  | 5,411                       | 4,959    | 160,665 | 161,122          | 48,502 | 44,656     | 99,541 | 88,438 | 352,466 | 328,313  |

#### MEMORIAL UNIVERSITY OF NEWFOUNDLAND

#### CONSOLIDATED SCHEDULE OF OPERATIONS

For the year ended March 31, 2008 (with comparative figures for 2007) (thousands of dollars)

|  | OPERATING |         | ANCILLARY<br>ENTERPRISES PLANT |        | т       | SPONSO<br>RESEAF |        | SPECIAL PU<br>AND TRI |        | TOTAL  |         |         |
|--|-----------|---------|--------------------------------|--------|---------|------------------|--------|-----------------------|--------|--------|---------|---------|
|  | 2008      | 2007    | 2008                           | 2007   | 2008    | 2007             | 2008   | 2007                  | 2008   | 2007   | 2008    | 2007    |
| <del>-</del>                                   | \$        | \$      | \$                             | \$     | \$      | \$               | \$     | \$                    | \$     | \$     | \$      | \$      |
| Revenue:                                       |           |         |                                |        |         |                  |        |                       |        |        |         |         |
| Government grants                              | 229,949   | 208,560 | 835                            | 717    | _       | _                | 48,025 | 51,201                | 5,983  | 3,146  | 284,792 | 263,624 |
| Student fees                                   | 54,033    | 53,980  | _                              | _      |         | _                |        | J1,201<br>            | 157    | 177    | 54,190  | 54,157  |
| Other revenue                                  | 14,733    | 12,334  | 1,907                          | 1,389  | -3,197  | -1,956           | 12,093 | 4,305                 | 6,503  | 10,017 | 32,039  | 26,089  |
| Amortization of deferred capital contributions | _         |         |                                |        | 20,329  | 21,132           | 462    | 378                   | 10     | 10,017 | 20,801  | 21,521  |
| Sales and services                             | _         | _       | 16,361                         | 15,972 |         |                  |        |                       |        |        | 16,361  | 15,972  |
| Investment income (note 6)                     | 3,582     | 2,988   | -                              |        |         |                  | -30    | 220                   | -653   | 2,738  | 2,899   | 5,946   |
| _  |           |         |                                |        |         |                  |        |                       |        |        |         |         |
| Total revenue                                  | 302,297   | 277,862 | 19,103                         | 18,078 | 17,132  | 19,176           | 60,550 | 56,104                | 12,000 | 16,089 | 411,082 | 387,309 |
| Expenditures:                                  |           |         |                                |        |         |                  |        |                       |        |        |         |         |
| Salaries                                       | 184,692   | 172,408 | 7,798                          | 6,461  | _       | 1                | 21,393 | 19,169                | 3,919  | 3,785  | 217,802 | 201,824 |
| Employee benefits                              | 33,514    | 31,212  | 1,069                          | 929    | _       |                  | 2,629  | 2,268                 | 553    | 563    | 37,765  | 34,972  |
| Materials and supplies                         | 15,970    | 14,839  | 7,656                          | 7,316  | 266     | 330              | 7,008  | 7,298                 | 1,068  | -40    | 31,968  | 29,743  |
| Amortization                                   | ·         | _       | 118                            | 152    | 20,333  | 20,789           | 464    | 379                   | 11     | 13     | 20,926  | 21,333  |
| Utilities                                      | 19,070    | 15,693  | 2,616                          | 2,372  | 18      | . 4              | 276    | 270                   | 182    | 1,032  | 22,162  | 19,371  |
| Scholarships, bursaries and awards             | 7,578     | 6,291   | ·                              | 3      |         |                  | 7,977  | 7,818                 | 4,258  | 3,595  | 19,813  | 17,707  |
| Repairs and maintenance                        | 6,031     | 5,225   | 1,448                          | 997    | 7,708   | 5,658            | 484    | 686                   | 171    | 2,388  | 15,842  | 14,954  |
| Travel and hosting                             | 7,352     | 7,034   | 66                             | 50     | 4       | 4                | 4,748  | 4,368                 | 2,018  | 2,124  | 14,188  | 13,580  |
| Externally contracted service                  | 9,405     | 9,077   | 751                            | 700    | 55      | 56               | 2,213  | 2,717                 | 943    | 852    | 13,367  | 13,402  |
| Professional fees                              | 5,168     | 4,258   | 49                             | 122    | 51      | 102              | 5,938  | 5,569                 | 1,595  | 1,924  | 12,801  | 11,975  |
| Employee future benefits                       | 9,967     | 11,118  | 54                             | 68     | _       | _                | 233    | 46                    | 139    | 24     | 10,393  | 11,256  |
| Other operating expenses                       | 7,716     | 5,841   | 402                            | 415    | 28      | 30               | 9,040  | 5,457                 | 159    | 214    | 17,345  | 11,957  |
| Equipment rentals                              | 1,629     | 1,897   | 182                            | 59     | 5       | 5                | 345    | 281                   | 88     | 76     | 2,249   | 2,318   |
| External cost recoveries                       | -15,846   | -13,996 | -42                            | -45    | -884    | -380             | -253   | -99                   | -491   | -1,026 | -17,516 | -15,546 |
| Total expenditures                             | 292,246   | 270,897 | 22,167                         | 19,599 | 27,584  | 26,599           | 62,495 | 56,227                | 14,613 | 15,524 | 419,105 | 388,846 |
| Increase (decrease) for the year               |           |         |                                |        |         |                  |        |                       |        |        |         |         |
| before the following                           | 10,051    | 6,965   | -3,064                         | -1,521 | -10,452 | -7,423           | -1,945 | -123                  | -2,613 | 565    | -8,023  | -1,537  |
| Interfund transfers                            | -15,312   | -13,413 | 3,344                          | 2,095  | 10,270  | 7,666            | 1,133  | -134                  | 565    | 3,786  | _       | -       |
| Net (decrease) increase in                     |           |         |                                |        |         |                  |        |                       |        |        |         |         |
| net assets for the year                        | -5,261    | -6,448  | 280                            | 574    | -182    | 243              | -812   | -257                  | -2,048 | 4,351  | -8,023  | -1,537  |

## Unaudited Supplementary Information

#### MEMORIAL UNIVERSITY OF NEWFOUNDLAND

March 31, 2008

#### SCHEDULE OF OPERATING REVENUE

| Year ended March 31    |
|------------------------|
| (thousands of dollars) |
| (unaudited)            |

|                                       | 2008    | 2007    |
|---------------------------------------|---------|---------|
|                                       | \$      | \$      |
| GOVERNMENT GRANTS                     |         |         |
| Province of Newfoundland and Labrador |         |         |
| Department of Education               | 195,606 | 176,474 |
| Department of Health                  | 29,671  | 26,839  |
| Other                                 | 307     | 1,022   |
| Government of Canada                  |         |         |
| Indirect cost of research             | 4,365   | 4,225   |
|                                       | 229,949 | 208,560 |
| STUDENT FEES                          |         |         |
| Semester tuition                      |         |         |
| Undergraduates                        | 36,533  | 36,534  |
| Graduates                             | 4,004   | 3,985   |
| Non-credit courses                    |         |         |
| Continuing studies                    | 782     | 685     |
| Sir Wilfred Grenfell College          | 170     | 295     |
| Marine Institute                      | 9,191   | 9,432   |
| Other fees                            | 3,353   | 3,049   |
|                                       | 54,033  | 53,980  |
| Investment income                     | 3,582   | 2,988   |
|                                       | 3,582   | 2,988   |
| Other income                          |         |         |
| Rental                                | 461     | 539     |
| Miscellaneous                         | 13,408  | 10,904  |
| Medical Practice Associates           | 864     | 891     |
|                                       | 14,733  | 12,334  |
|                                       | 302,297 | 277,862 |

See accompanying notes

# SCHEDULE OF OPERATING EXPENDITURES BY FUNCTION

Year ended March 31 (thousands of dollars) (unaudited)

|  | 2008           | 2007           |
|--|----------------|----------------|
|  | \$             | \$_            |
| ACADEMIC                                     |                |                |
| ACADEMIC                                     | 26 220         | 25.240         |
| Faculty of Arts                              | 26,329         | 25,340         |
| Faculty of Business Administration           | 8,833          | 8,502          |
| Faculty of Education                         | 8,758<br>8,417 | 8,257<br>8,668 |
| Faculty of Engineering and Applied Science   | •              | 28,757         |
| Faculty of Medicine                          | 31,765         | •              |
| Faculty of Science                           | 34,636         | 33,317         |
| School of Life Long Learning                 | 1,001          | 978<br>5.027   |
| School of Graduate Studies                   | 6,632          | 5,027          |
| School of Music                              | 2,567          | 2,306          |
| School of Nursing                            | 4,467          | 4,380          |
| School of Pharmacy                           | 2,687          | 2,142          |
| School of Human Kinetics                     | 3,358          | 3,227          |
| School of Social Work                        | 2,306          | 2,306          |
| Sir Wilfred Grenfell College                 | 18,060         | 16,873         |
| Labrador Institute of Northern Studies       | 403            | 352            |
| Distance Education and Learning Technologies | 4,792          | 4,037          |
| Animal Care Unit                             | 1,281          | 1,203          |
| Fisheries and Marine Institute               | 32,390         | 31,118         |
| Technical Services                           | 3,394          | 3,132          |
| Oil and Gas Development Partnership          | 292            | 288            |
| Harris Centre                                | 414            | 242            |
| CREAIT                                       | 846            | 693            |
| Co-op Education                              | 1,919          | 1,606          |
|  | 205,547        | 192,751        |
| SUPPORT SERVICES                             |                |                |
| Administrative departments                   | 24,682         | 21,640         |
| Computing and Communications                 | 11,048         | 11,838         |
| Library                                      | 15,273         | 15,063         |
| Student Services                             | 8,827          | 8,106          |
| Facilities Management                        | 26,412         | 21,457         |
|  | 86,242         | 78,104         |
|  | 291,789        | 270,855        |
|  | ,              |                |

See accompanying notes

#### SCHEDULE OF OPERATING EXPENDITURES BY OBJECT

Year ended March 31 (thousands of dollars) (unaudited)

|                                | Acaden   | nic      | Libra  |        | Stude<br>Servic |       | Facilit<br>Manage |        | Computi<br>Communi | •      | Administ | ration | TOTA    | ı       |
|--------------------------------|----------|----------|--------|--------|-----------------|-------|-------------------|--------|--------------------|--------|----------|--------|---------|---------|
|                                | 2008     | 2007     | 2008   | 2007   | 2008            | 2007  | 2008              | 2007   | 2008               | 2007   | 2008     | 2007   | 2008    | 2007    |
|                                | \$       | \$       | \$     | \$     | \$              | \$    | \$                | \$     | \$                 | \$     | \$       | \$     | \$      | \$      |
| •                              | <u> </u> | <u> </u> |        |        | <u></u>         | Ψ     | ΨΨ                | Ψ      | <u> </u>           | Ψ      | Ψ        | Ψ      |         |         |
| Academic salaries              | 94,791   | 89,657   | 2,329  | 2,195  | 907             | 814   | _                 |        |                    |        | 548      | 443    | 98,575  | 93,109  |
| Other instruction and research | ,        |          | ŕ      | ŕ      |                 |       |                   |        |                    |        |          |        |         |         |
| salaries                       | 2,090    | 1,935    | 218    | 155    | 956             | 906   | 9                 | 6      | 142                | 130    | 134      | 108    | 3,549   | 3,240   |
| Other salaries and wages       | 46,234   | 42,941   | 4,060  | 3,633  | 3,038           | 2,904 | 10,906            | 9,956  | 4,356              | 4,339  | 13,974   | 12,286 | 82,568  | 76,059  |
| Employee benefits              | 24,850   | 23,361   | 1,242  | 1,160  | 700             | 645   | 2,734             | 2,504  | 846                | 840    | 3,142    | 2,702  | 33,514  | 31,212  |
|                                | 167,965  | 157,894  | 7,849  | 7,143  | 5,601           | 5,269 | 13,649            | 12,466 | 5,344              | 5,309  | 17,798   | 15,539 | 218,206 | 203,620 |
|                                |          |          |        |        |                 |       |                   |        |                    |        |          |        |         |         |
| Travel and hosting             | 5,336    | 5,252    | 83     | 101    | 564             | 467   | 164               | 153    | 85                 | 58     | 1,120    | 1,003  | 7,352   | 7,034   |
| Materials and supplies         | 12,903   | 12,422   | 170    | 273    | 1,165           | 1,329 | 1,513             | 1,029  | 2,365              | 3,516  | 1,572    | 987    | 19,688  | 19,556  |
| Renovations                    | 3,088    | 2,372    | 29     | 274    | 644             | 134   | 2,203             | 1,681  | 584                | 736    | 232      | 279    | 6,780   | 5,476   |
| Scholarships and bursaries     | 6,812    | 5,368    | 0      | 1      | 566             | 633   | 8                 |        |                    |        | 192      | 289    | 7,578   | 6,291   |
| Utilities                      | 3,397    | 3,339    | 26     | 42     | 51              | 60    | 15,360            | 12,115 | 63                 | -32    | 173      | 169    | 19,070  | 15,693  |
| Rental                         | 839      | 1,134    | 97     | 99     | 17              | 14    | 51                | 22     | 551                | 574    | 74       | 54     | 1,629   | 1,897   |
| Externally contracted service  | 2,928    | 3,023    | 298    | 159    | 121             | 97    | 2,745             | 2,631  | 2,635              | 2,500  | 678      | 667    | 9,405   | 9,077   |
| Professional fees              | 2,693    | 2,377    | 24     | 9      | 31              | 29    | 306               | 211    | 57                 | -217   | 2,057    | 1,849  | 5,168   | 4,258   |
| Other:                         |          |          |        |        |                 |       |                   |        |                    |        |          |        |         |         |
| Institutional memberships      | 270      | 207      | 48     | 52     | 20              | 25    | 4                 | 5      | 10                 | 7      | 290      | 300    | 642     | 596     |
| Property tax                   | 102      | 131      | _      |        | _               | _     | 1,387             | 249    |                    |        |          | -2     | 1,489   | 378     |
| Insurance                      | 231      | 219      |        |        |                 | 203   | 36                | 36     | 2                  | 2      | 884      | 891    | 1,153   | 1,148   |
| Debt repayments                | 127      | 285      |        | _      | 36              | 45    | 1                 | 1      | 17                 | 28     | 12       | 12     | 193     | 371     |
| Space rental                   | 561      | 419      |        |        | 8               | 7     | _                 | _      |                    |        | 32       | 26     | 601     | 452     |
| Reference books                | 1,877    | 1,920    | 6,751  | 7,052  | 6               | 5     | 10                | 5      | _                  | 1      | 37       | 21     | 8,681   | 9,004   |
| External cost recoveries       | -3,582   | -3,611   | -102   | -142   | -3              | -8    | -11,025           | -9,147 | -665               | -644   | -469     | -444   | -15,846 | -13,996 |
|                                | 37,582   | 34,857   | 7,424  | 7,920  | 3,226           | 2,837 | 12,763            | 8,991  | 5,704              | 6,529  | 6,884    | 6,101  | 73,583  | 67,235  |
|                                |          |          |        |        |                 |       |                   |        |                    |        |          |        |         |         |
|                                | 205,547  | 192,751  | 15,273 | 15,063 | 8,827           | 8,106 | 26,412            | 21,457 | 11,048             | 11,838 | 24,682   | 21,640 | 291,789 | 270,855 |

## COMPENSATION PRACTICES AT MEMORIAL UNIVERSITY OF NEWFOUNDLAND

Compensation at Memorial University is determined by the duties and responsibilities of respective positions.

At the executive level, the Board of Regents, on the recommendation of its Executive Compensation Committee, determines the salary levels for the University's president and vice-presidents.

Compensation for deans, academic directors and academic department heads includes a salary on a faculty member's scale, based on experience, rank and highest degree, in accordance with a collective agreement negotiated with the Memorial University of Newfoundland Faculty Association ("MUNFA"). In addition, there is an administrative stipend, set by the Board of Regents, the level of which is dependent on the size and complexity of the faculty, school or department.

For faculty and staff, compensation is determined through collective bargaining between the University and the various unions representing each employee group; MUNFA, the Canadian Union of Public Employees ("CUPE"), and the Newfoundland Association of Public Employees ("NAPE"). Periodic reviews of staff positions, including compensation levels, have been conducted with the assistance of external consultants since 1994.

Compensation for administrative directors and managers is set by the Board of Regents. A review of compensation in these positions was conducted by an external consultant in 2007 and 2008.

The attached tabular information and explanatory notes provide an overview of salary ranges for academic, administrative and executive positions at Memorial University.

# MEMORIAL UNIVERSITY OF NEWFOUNDLAND EXECUTIVE SALARY RANGES MARCH 31, 2008

|   | Salary Range (\$)   |
|---|---|
| President and Vice-Chancellor   | 225,776 - 282,220   |
| Vice-Presidents:  Academic and Pro Vice-Chancellor Administration and Finance Research                                    | 171,969 - 214,961<br>152,852 - 191,065<br>152,852 - 191,065 |
| Executive Director (Marine Institute)  Dean-Student Affairs & Services  Principal – Sir Wilfred Grenfell College ("SWGC") | 131,016 - 163,770<br>147,743 - 184,679<br>131,016 - 163,770 |

#### MEMORIAL UNIVERSITY OF NEWFOUNDLAND ACADEMIC SALARY RANGES (note 1) MARCH 31, 2008

|  | Salary Range (\$) | Actual Minimum &<br>Maximum Salaries | Number of<br>Employees |
|--|-------------------|--------------------------------------|------------------------|
| Academic Executive:                      | note (2)          |                                      | 16                     |
| Deans of Faculties/Schools               |                   |                                      | 7                      |
| Directors of Schools                     |                   |                                      | 5                      |
| University Librarian                     |                   |                                      | 1                      |
| Associate Vice-President                 |                   |                                      | 3                      |
| Academic Management:                     | note (3)          |                                      | 70                     |
| Vice Dean (Medicine)                     |                   |                                      | 1                      |
| Vice-Principal (SWGC)                    |                   |                                      | 1                      |
| Associate Vice Principal Research (SWGC) |                   |                                      | 1                      |
| Associate Deans                          |                   |                                      | 15                     |
| Assistant Deans                          |                   |                                      | 1                      |
| Department Heads                         |                   |                                      | 34                     |
| Directors                                |                   |                                      | 6                      |
| Associate Directors                      |                   |                                      | 7                      |
| Associate University Librarians          |                   |                                      | 4                      |
| Academic Staff:                          | 25,854 - 128,170  | 29,557 - 180,330                     | 1191                   |
| Professors                               | 80,900 - 128,170  | 84,160 - 180,330                     | 255                    |
| Associate Professors                     | 67,860 - 103,720  | 71,120 - 142,840                     | 289                    |
| Assistant Professors                     | 58,080 - 72,750   | 49, 930 - 102,090                    | 282                    |
| Lecturers (note 4)                       | 48,300 - 56,450   | 48,300 - 76,010                      | 85                     |
| Co-op Education Coordinators             | 46,670 - 82,530   | 62,970 - 79,270                      | 15                     |
| Librarians                               | 41,780 - 113,500  | 42,780 - 102,090                     | 36                     |
| Instructors - Marine Institute           | 25,854 - 96,284   | 29,557 - 91,421                      | 229                    |

Note 1: Some individuals are in receipt of market differentials which may result in salaries that exceed the maximum levels in their approved salary ranges.

Note 2: Academic Deans and Directors receive a salary depending upon professorial rank plus an administrative stipend in the range of \$6,000 to \$25,000 per year depending on the size and complexity of their academic units, and whether they are serving a first or a second term.

Note 3: Academic Departments Heads receive a salary based upon their professorial rank plus an administrative stipend in the range of \$3,000 to \$10,000 depending on the size of their academic unit.

Note 4: Lecturers include 28 Visiting Professors paid on the lecturer scale.

#### MEMORIAL UNIVERSITY OF NEWFOUNDLAND ADMINISTRATIVE SALARY RANGES (note 1) MARCH 31, 2008

|  | Salary Range (\$) | Actual Minimum &<br>Maximum Salaries | Number of<br>Employees |
|--|-------------------|--------------------------------------|------------------------|
| Administrative Directors Level 1 to 4:                             | 67,808 - 115,271  | 72,416 - 143,260                     | 27                     |
| Marine Institute Academic and Industrial<br>Response Unit Managers | 63,970 - 109,171  | 65,247 - 109,171                     | 19                     |
| Management and Professional Staff (note 2)                         | 23,930 - 92,314   | 33,366 - 97,789                      | 294                    |
| Administrative Staff (note 3)                                      | 23,691 - 102,398  | 23,691 - 65, 543                     | 1903                   |

Note 1: Some individuals are in receipt of market differentials which may result in salaries that exceed the maximum levels in their approved salary ranges.

Note 2: Management and professional staff ranges reflect 15 salary levels developed under the University's Job Evaluation System.

Note 3: Administrative and academic support staff salary ranges reflect salary levels defined by union collective agreements or non-bargaining terms and conditions of employment.