



Government of Newfoundland and Labrador

Public Procurement Agency
30 Strawberry Marsh Rd.
St. John's NL
A1B 4R4

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SHIP TO: As indicated in blanket release
or
contract agreement PO
Canada

BILL TO: As indicated in blanket release
or
contract agreement PO
Canada

TO: GRAYBAR CANADA LIMITED
3600 Joseph Howe Drive
PO Box 9078, Station A
Halifax, NS
B3K 5M7
Canada

Customer No.	Supplier No.	Ordered / Buyer	Revised / Buyer
	40055700	13-AUG-19 Hynes, J	

F.O.B:	Requestor:	Contact:
DESTINATION		

Effective Start Date	Effective End Date	Amount Agreed (CAD)
13-AUG-2019	31-JUL-2020	

IMPORTANT: Document valid ONLY if NAME and DATE are present in "Authorized By" section.
AUTHORIZED BY: Hynes, J **DATE:** 14-AUG-19 **TOTAL:**

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Notes: MSOA - LAMPS, BALLASTS & LED FIXTURES

The resulting Master Standing Offer Agreement shall permit any Government Department, and any Public Body having delegated its authority to tender to the Public Procurement Agency, to order, on an "as and when required basis", the items listed herein at the prices set against each.

Invitation to Tender No.TP118009604D shall form part of the contract.

PERIOD OF CONTRACT

The term of the Agreement is from date of issue to July 31, 2020, with an option to renew at the same pricing, terms and conditions for up to twelve (12) months

VENDOR CONTACT

Donnie Loveless
Tel: 709-722-6161
Fax: 709-722-8886
Email: dloveless@graybarcanada.com

PUBLIC PROCUREMENT AGENCY CONTACT:

Janet Hynes
Tel: 709-729-6965
Email: janethynes@gov.nl.ca

VOLUME OF WORK AND EXCLUSIVITY OF CONTRACT

Public Procurement Agency makes no guarantee as to the value or volume of the Deliverables. The Agreement with the preferred bidder, as defined in the Public Procurement Act, will be an exclusive contract for the provision of the Deliverables.

TRADE AGREEMENTS

Bidders should note that procurements falling within the scope The Canadian Free Trade Agreement (CFTA) and the Atlantic Procurement Agreement are subject to



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those trade agreements but that the rights and obligations of the parties shall be governed by the specific terms of this ITT. The Atlantic Standard Terms and Conditions apply to this ITT and may be obtained from Public Procurement Agency, or by way of the internet at: www.ppa.gov.nl.ca

THE DELIVERABLES

The deliverables are the products as listed in APPENDIX B - RATE BID FORM.

The deliverables are the products as listed in Appendix B - Bid Rate Form. Prices quoted shall be FOB participating government funded body. This applies to shipments with a minimum order value of \$100.00 for the Avalon Peninsula, a minimum order value of \$150.00 for the Island portion of the Province, a minimum order value of \$300.00 for Coastal Labrador and Happy Valley-Goose Bay, and a minimum order value of \$500.00 to Labrador City, Churchill Falls and Wabush. Coastal Labrador shipments shall be made during regular coastal shipping season; however shipments to Happy Valley-Goose Bay shall not be limited to the coastal shipping season due to the accessibility of this area via the Trans Labrador Highway. Should a user in Happy Valley-Goose Bay request shipment via the Trans Labrador Highway, the minimum order value for FOB destination shall be \$500.00.

For shipments that are below the minimum order value, delivery charges may apply. The vendor shall obtain approval from the end users for shipping charges prior to shipment.

Orders shall be delivered in full. Notwithstanding, should a backorder occur for any item(s), the supplier shall be responsible for delivering that item(s) at no additional cost to the end user. The end user shall not be required to reorder the backordered item and incur a delivery charge.

Deliveries shall be made in accordance with dates and delivery location stated on participating organization's Purchase Order. Deliveries will only be accepted during the regular business hours of the organization.

All shipments shall be properly packed to avoid breakage or spoilage.

All shipments/deliveries shall state Purchase Order number.

The successful supplier shall have deliveries completed to participants on the island portion of the Province within seven (7) days upon receipt of each purchase order. Deliveries shall be completed to Labrador within twenty one (21) days upon receipt of each purchase order. Delivery performance shall be monitored for the life of the contract. Public Procurement Agency reserves the right to cancel this award if delinquent deliveries are experienced.

When shipping, suppliers are required to supply up-to-date Material Safety Data Sheets - applicable to anything regulated under transportation of dangerous goods, or the shipment cannot be accepted.

Where applicable, all equipment shall be certified by the appropriate regulatory agencies (e.g. Canadian Standards Association, Communications Canada, Transport Canada, Canadian Gas Association, Health Canada, etc.) and/or shall be approved by the appropriate Provincial Agency.

CANCELLATION OF CONTRACT

Any contract issued as a result of this ITT shall be subject to cancellation by either party within 60 days of written notification. Payment of goods on order or in process of being delivered will be honored. If the successful vendor cancels



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the contract for any reason, PPA reserves the right to contract with the next lowest bidder meeting the terms and conditions or the original tender call.

WARRANTY

The supplier guarantees all equipment, materials, workmanship, and labourer's liens.

The supplier warrants title to commodities supplied and warrants them free from defects and/or imperfections, and shall indemnify and hold purchaser harmless against any or all suits, claims, demands and/or expenses, patent, litigation infringement, or any claim by third parties in or to the commodities mentioned and supplied by him

RETURNS

In the event of a defective product, any participating organization reserves the right to return it to the supplier, for full credit, notwithstanding intermediate payment by the purchaser.

Claims for either shortages or damaged merchandise shall be submitted to supplier within thirty days of invoice.

SUBSTITUTIONS

During the term of a contract, no product shall be substituted for another without agreement from Public Procurement Agency. Upon agreement by all parties, items may be substituted by similar products of equal size, cost and quality. All requests to substitute shall be accompanied by full specification, literature or catalogues

REPORTING

The successful supplier shall provide a usage report regarding the individual product usage for the items listed on this ITT. This usage report shall indicate the total number of units purchased by each public body during the term of the contract per each line item. This data must also include all purchases paid for by a government procurement card.

The data must be submitted electronically by email on a quarterly basis to the PPA contact. The data should be submitted no later than 15 calendar days after the end of the reporting period.

Quarterly reporting periods are defined as follows:

- Q1. April 1st to June 30th
- Q2. July 1st to September 30th
- Q3. October 1st to December 31st
- Q4. January 1st to March 31st

The successful supplier may be requested to provide usage reports on related items not listed on this document for future reference.

ADDITIONAL TERMS AND CONDITIONS

Each government department or public body will be responsible for issuing its own purchase order(s) and is to be invoiced accordingly.

Any government department or public body reserves the right to utilize a procurement card in lieu of a purchase order for all or select acquisitions. Successful bidder shall not refuse nor charge additional premiums or fees when procurement cards are tendered.

QUANTITY



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The quantities listed herein are projected usages for the contract period and are estimates made in good faith. The contract shall be limited to the actual quantities ordered and delivered during the contract period and are not a guarantee of the quantities that may be ordered.
Where estimated quantities of one (1) are listed by an item on APPENDIX B & RATE BID FORM, this figure reflects the undetermined estimate required during the period of the contract likely because it is a new addition to the item list.

The successful supplier shall maintain adequate stock to cover requirements where requested.
The successful supplier shall provide only the quantity of an item ordered by the end user, regardless of the manufacturer/suppliers standard packaging.

PRICES

Prices are exclusive of HST. Applicable taxes shall be applied at the invoicing stage and are to be listed separately on each purchase invoice. HST number for Government Departments is 107442683.

Prices quoted shall remain unchanged for the duration of the contract.

Supplier hereby certifies that the prices tendered are not in excess of those charged anyone else, including their most favored customer.

INVOICING

Invoices shall be submitted directly to each participating organization. It is to be understood that payment of invoices will be the responsibility of the ordering government funded body and further understood that the successful supplier will hold Public Procurement Agency harmless respecting any loss, damage and non-payment resulting from or relating to any order placed with the supplier against this Invitation to Tender.

Government Departments Only

The Government of Newfoundland and Labrador has expanded its financial management system and streamlined the accounts payable process. Invoices and credit memos that were traditionally sent to individual departments will be emailed or mailed to one central government location, the Department of Finance, Corporate Financial Services Division (CFS). Please ensure invoices clearly indicate Purchase Order Number.

To receive payment on a timely basis, please mail or email invoices to:
Department of Finance
Corporate Financial Services Division
657 Topsail Road
St. John's NL A1E 2E3
gnlinvoices@gov.nl.ca

DIRECT DEPOSIT FOR PAYMENT

The preferred method of payment to the successful bidder/proponent for any goods or services provided as a result of this procurement opportunity will be direct deposit (other cost effective payment methods may be used for certain international suppliers where banking technologies prevent the use of direct deposit).

The successful bidder/proponent should ensure they are enrolled with the Province to receive direct deposit payments. Enrolment forms can be obtained from the Department of Finance web site at:
<http://www.releases.gov.nl.ca/releases/2014/fin/0808n02.aspx>



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In accordance with this initiative, businesses and individuals currently receiving cheques have until December 31, 2016 to register to receive payments by direct deposit. Direct deposit enrolment forms can be obtained from the Department of Finance website or from the department responsible for the payment. For any new payment, the only payment method offered will be direct deposit.

To enroll for direct deposit, please visit www.gov.nl.ca/fin or call 1-888-729-6199.

PARTICIPANTS

All Provincial Government Departments

The following Government Funded Bodies:

College of the North Atlantic
Memorial University of Newfoundland
Conseil Scolaire Francophone Provincial de Terre-Neuve-et-Labrador
Newfoundland and Labrador English School District

Labrador Grenfell Health

C.A. Pippy Park Commission
Newfoundland and Labrador Housing Corporation
Workplace NL

Town of Bishop's Falls
Town of Botwood
Town of Brighton
Town of Clarendville
Town of Fogo Island
Town of Glovertown
Town of Grand Falls - Windsor
Town of Harbour Grace
Town of Paradise
Town of Placentia
Town of Point Leamington
Town of Portugal Cove - St. Phillips
Town of St. Lawrence
Town of Torbay
Town of Victoria

1	20 Watt, T12, 24" Warm White GE80050 To order by the case, Qty = 24	EACH	2.10
2	20 Watt, T12, 24" Cool White GE80045 To order by the case, Qty = 24	EACH	1.85
3	20 Watt, T12, 24" Daylight GE80047 To order by the case, Qty = 24	EACH	2.10



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4	34 Watt, T12, 48" Warm White GE69231 Available by case only. 30/Case.	CASE	30.00		
5	34 Watt, T12, 48", Cool White GE66649 Available by case only. 30/Case.	CASE	56.40		
6	34 Watt, T12, 48", Daylight GE80097 Available by case only. 30/Case	CASE	66.60		
7	40 Watt, T12, Cool White 6" U-Tube GE68051 Available by case only. 12/Case	CASE	13.20		
8	F48T12, Cool White, High Output GE10773 Available by case only. 24/Case	CASE	96.00		
9	F96T12, Cool White, High Output GE11918 Available by case only. 15/Case	CASE	120.00		
10	17 Watt, T8, 3500K GE45747 To order by the case, Qty = 24	EACH	2.65		
11	25 Watt, T8, 4100K GE45757 To order by the case, Qty = 24	EACH	3.00		
12	25 Watt, T8, 3500K GE45755 Available by case only. 24/Case	CASE	63.60		
13	32 Watt, T8, 3000K GE63546 Available by case only. 36/Case	CASE	61.20		
14	32 Watt, T8, 3500K GE63547 Available by case only. 36/Case	CASE	61.20		
15	32 Watt, T8, Cool White 6" U-Tube GE68922 Available by case only. 36/Case	CASE	221.40		
16	32 Watt, T8, 4100K GE63548 Available by case only. 30/Case	CASE	61.20		



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17	F96 T8, Cool White, Cover Guard GE40106 Available by case only. 24/Case	CASE	194.40		
18	F96 T8, Warm White, Cover Guard GE40094 Available by case only. 24/Case	CASE	194.40		
19	F32T8, 4100K, Metric GE77539 Available by case only. 36/Case	CASE	126.00		
20	5 Watt, single tube, 2 pin GE97553 To order by the case, Qty = 10	EACH	1.55		
21	7 Watt, single tube, 2 pin GE97557 To order by the case, Qty = 10	EACH	1.55		
22	9 Watt, single tube, 2 pin GE97561 To order by the case, Qty = 10	EACH	1.55		
23	13 Watt, single tube, 2 pin GE97571 To order by the case, Qty = 10	EACH	1.55		
24	13 Watt, double tube, 2 pin GE97593 To order by the case, Qty = 10	EACH	2.50		
25	13 Watt, double tube, 2 pin, 27K GE97590 To order by the case, Qty = 10	EACH	2.50		
26	13 Watt, double tube, 2 pin, 41K GE97593 To order by the case, Qty = 10	EACH	2.50		
27	26 Watt, double tube, 2 pin, 4100K GE97609 To order by the case, Qty = 10	EACH	2.35		
28	26 Watt, double tube, 2 pin, 3500K GE97608 To order by the case, Qty = 10	EACH	2.35		
29	26 Watt, triple tube, 4 pin GE97617 To order by the case, Qty = 10	EACH	3.10		



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30	32 Watt, triple tube, 4 pin GE97632 To order by the case, Qty = 10	EACH	3.10		
31	50 Watt HPS Med Base GE11345 To order by the case, Qty = 6	EACH	8.05		
32	70 Watt HPS Mogul Base GE85368 To order by the case, Qty = 12	EACH	8.00		
33	100 Watt HPS Mogul Base GE85369 To order by the case, Qty = 12	EACH	8.05		
34	100 Watt HPS Medium Base GE13250 To order by the case, Qty = 6	EACH	8.50		
35	150/55 Watt HPS Mogul Base GE85371 To order by the case, Qty = 12	EACH	8.00		
36	250 Watt HPS Mogul Base GE85377 To order by the case, Qty = 12	EACH	8.00		
37	400 Watt HPS Mogul Base GE85379 To order by the case, Qty = 12	EACH	9.00		
38	70 Watt HPS Medium Base GE11339 To order by the case, Qty = 6	EACH	8.16		
39	150 Watt HPS Medium Base GE13252 To order by the case, Qty = 6	EACH	8.16		
40	80 - 90 Watt Par 38 GE14157 To order by the case, Qty = 6	EACH	3.50		
41	38 - 50 Watt PAR 30 GE69166 To order by the case, Qty = 6	EACH	4.80		
42	65 - 75 Watt PAR 30 GE69260 To order by the case, Qty = 6	EACH	1.65		



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43	38 - 50 Watt PAR 20 GE69163 To order by the case, Qty = 6	EACH	3.20		
44	45 Watt PAR 38 GE20758 To order by the case, Qty = 6	EACH	1.00		
45	6S6 130V, Clear Indicator Lmap, Candelabra base GE11367 To order by the case, Qty = 240	EACH	1.50		
46	Exit 15T 6 145V GE13402 To order by the case, Qty = 60	EACH	2.50		
47	2 Tube F32T8 Electronic Ballast, 120V GE72275 To order by the case, Qty = 10	EACH	8.50		
48	2 Tube F32T8 Electronic Ballast, 347V GE74093 To order by the case, Qty = 10	EACH	11.00		
49	4 Tube F32 T8 Electronic Ballast, 347V GE74095 To order by the case, Qty = 10	EACH	15.00		
50	4 Tube F32T8 Electronic Ballast, 120V GE74463 To order by the case, Qty = 10	EACH	11.00		
51	2 Tube F40T12 Electronic Ballast, 120V GE74472 To order by the case, Qty = 10	EACH	12.00		
52	2 Tube F40T12 Electronic Ballast, 347V GE744722 To order by the case, Qty = 10	EACH	2.00		
53	2 Tube F96T12 Electronic Ballast, 120V GE74474 To order by the case, Qty = 10	EACH	16.00		
54	3 Tube F32T8 Electronic Ballast, 120V GE78623 To order by the case, Qty = 10	EACH	14.00		
55	6 - 8 Watt LED Par 20 GE93348 To order by the case, Qty = 6	EACH	8.00		



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56	6 - 8 Watt LED A19, 2700K GE69115 To order by the case, Qty = 6	EACH	5.00		
57	6 - 8 Watt LED A19, 5000K GE69144 To order by the case, Qty = 6	EACH	5.00		
58	8.5 - 10 Watt LED A19, 2700K GE69117 To order by the case, Qty = 6	EACH	5.00		
59	8.5 - 10 Watt LED A19, 5000K GE69146 To order by the case, Qty = 6	EACH	5.00		
60	BR30 LED 9 - 11 Watt, 2700K GE68160 To order by the case, Qty = 6	EACH	8.00		
61	BR30 LED 9 - 11 Watt, 5000K GE69107 To order by the case, Qty = 6	EACH	8.00		
62	9 - 11 Watt LED PAR 30, Long Neck, 3000K GE42137 To order by the case, Qty = 6	EACH	16.00		
63	13 - 15 Watt LED PAR38, 3000K GE92963 To order by the case, Qty = 6	EACH	20.00		
64	13 - 15 Watt LED, A19, 2700K GE76038 To order by the case, Qty = 6	EACH	8.00		
65	13 - 15 Watt LED, A19, 5000K GE76117 To order by the case, Qty = 6	EACH	8.00		
66	13 - 15 Watt, LED T8 Tube, ballast driven, 3500K GE34289 Available by case only. 20/Case	CASE	130.00		
67	13 - 15 Watt, LED T8 Tube, ballast driven, 4000K GE34291 Available by case only. 20/Case	CASE	130.00		
68	13 - 15 Watt, LED T8 Tube, ballast driven, 5000K	CASE	130.00		



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GE34300
Available by case only. 20/Case

69 23 - 26 Watt LED, A21, 2700K CASE 1,080.00
SYLVANIA 79714
Available by case only. 24/Case

70 23 - 26 Watt LED, A21, 5000K CASE 504.00
EIKO 10535
Available by case only. 24/Case

71 10 - 12 Watt, 3 Ft LED Tube T8, 3500K CASE 162.00
GE35784
Available by case only. 20/Case

72 10 - 12 Watt, 3 Ft LED Tube T8, 4000K CASE 162.00
GE35788
Available by case only. 20/Case

73 10 - 12 Watt, 3 Ft LED Tube T8, 5000K CASE 162.00
GE35789
Available by case only. 20/Case

74 11 - 14 Watt. T8 6" U-Tube, 4000K CASE 180.00
GE43129
Available by case only. 12/Case

75 5 - 7 Watt, MR16 LED, 120V, 3000K CASE 54.00
GE93223
Available by case only. 6/Case

76 6 - 8 Watt, MR16 LED, 120V, 4000K CASE 54.00
GE93229
Available by case only. 6/Case

77 6 - 8 Watt, GU10 LED, 120V, 3000K CASE 27.00
GE26346
Available by case only. 3/Case

78 DR20, 6 - 8 Watt, 120V, 3000K CASE 36.00
GE43233
Available by case only. 6/Case

79 DR20, 6 - 8 Watt, 120V, 5000K CASE 36.00
GE38273
Available by case only. 6/Case

80 LED Wall Pack, Minimum 3500 Lumen, 120V EACH 160.00
AIMLITE W16SLC2240K

81 LED Wall Pack, Minimum 3500 Lumen, 347V EACH 180.00



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AIMLITE W16SLC2840K

82 LED Wall Pack, Minimum 5695 Lumen, 120V
AIMLITE W16S-LC3240K EACH 195.00

83 LED Wall Pack, Minimum 5695 Lumen, 347V
AIMLITE W16SLC3840K EACH 220.00

84 LED Wall Pack, Minimum 8000 Lumen, 120V
AIMLITE W16SLC4240K EACH 320.00

85 LED Wall Pack, Minimum 8000 Lumen, 347V
AIMLITE W16SLC4840K EACH 330.00

86 LED Wall Pack, complete with Photocell,
Minimum 2100 Lumen, 120V
AIMLITE W14LLA2240KBZ EACH 79.00

87 1X4 LED Ceiling panel, DLC listed.
Minimum 5 year warranty. Pre-installed
support clips, easy mount on
conventional drop-ceiling grid systems.
Adaptable to use spring clips for
installation into drywall.
LITELINE LEDP-14-WH EACH 135.00

OPTIONS:Voltage: 120V, 120-277V, 347V
Colour temperature 3000K, 3500K, 4000K
Wattage: 20W, 30W, 40W

88 1X4 LED Ceiling panel, DLC
Listed.Minimum 5 year warranty.Pre-
installed support clips, easy mount on
conventional drop-ceiling grid systems.
Adaptable to use spring clips for
installation into drywall.
LITELINE LEDPH-14-WH EACH 135.00

OPTIONS
:Voltage: 120V, 120-277V, 347V
Colour temperature 4000K, 5000K
Wattage: 20W, 30W, 40W

89 2X2 LED Ceiling panel Minimum 5 year
warranty. Pre-installed support clips,
easy mount on conventional drop-ceiling
grid systems. Adaptable to use spring
clips for installation into drywall.
LITELINE LEDP-22-WH EACH 135.00

OPTIONS:
Voltage: 120V, 120-277V, 347V



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Colour temperature 3000K, 3500K, 4000K
Wattage: 20W, 30W, 40W

90	2X2 LED Ceiling panel Minimum 5 year warranty.Pre-installed support clips, easy mount on conventional drop-ceiling grid systems. Adaptable to use spring clips for installation into drywall. LITELINE LEDPH-22-WH	EACH	135.00		
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OPTIONS:
Voltage: 120V, 120-277V, 347V
Colour temperature 4000K, 5000K
Wattage: 20W, 30W, 40W

91	2X4 LED Ceiling panel Minimum 5 year warranty. Pre-installed support clips, easy mount on conventional drop-ceiling grid systems. Adaptable to use spring clips for installation into drywall. LITELINE LEDP-24-WH	EACH	190.00		
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OPTIONS:
Voltage: 120V, 120-277V, 347V
Colour temperature 3000K, 3500K, 4000K
Wattage: 20W, 30W, 40W

92	2X4 LED Ceiling panel Minimum 5 year warranty.Pre-installed support clips, easy mount on conventional drop-ceiling grid systems. Adaptable to use spring clips for installation into drywall. LITELINE LEDPH-24-WH	EACH	190.00		
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OPTIONS:
Voltage: 120V, 120-277V, 347V
Colour temperature 4000K, 5000K
Wattage: 20W, 30W, 40W

93	LED 5 - 6 Watt 2PIN CFL Replacement Horizontal Mount Equivalent to 13W 2PIN CFL lamp 2700K GX23 Base Type GE91404 To order by the case, Qty = 6	EACH	10.00		
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94	LED 5 -6 Watt 2PIN CFL Replacement Horizontal Mount GX23 Base Type Equivalent to 13W 2PIN CFL lamp 3000K GE91405	EACH	10.00		
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To order by the case, Qty = 6

95	LED 5 - 6 Watt 2PIN CFL Replacement Horizontal Mount GX23 Base Type Equivalent to 13W 2PIN CFL lamp 4000K GE91408 To order by the case, Qty = 6	EACH	10.00		
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96	LED 9 Watt 4PIN CFL Replacement Horizontal Mount Equivalent to 26W 4PIN CFL lamp 2700K GE33994 To order by the case, Qty = 6	EACH	14.00		
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97	LED 9 Watt 4PIN CFL Replacement Horizontal Mount Equivalent to 26W 4PIN CFL lamp 3500K GE33998 To order by the case, Qty = 6	EACH	14.00		
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98	LED 9 Watt 4PIN CFL Replacement Horizontal Mount Equivalent to 26W 4PIN CFL lamp 4000K GE33999 To order by the case, Qty = 6	EACH	14.00		
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99	LED 9 Watt 4PIN CFL Replacement Vertical Mount Equivalent to 32W 4PIN CFL lamp 3500K GE33974 To order by the case, Qty = 6	EACH	14.00		
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100	LED 9 Watt 4PIN CFL Replacement Vertical Mount Equivalent to 32W 4PIN CFL lamp 4000K GE33975 To order by the case, Qty = 6	EACH	14.00		
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