



A LOOK FORWARD

CARE's Forecast Growth of Key Economic Indicators

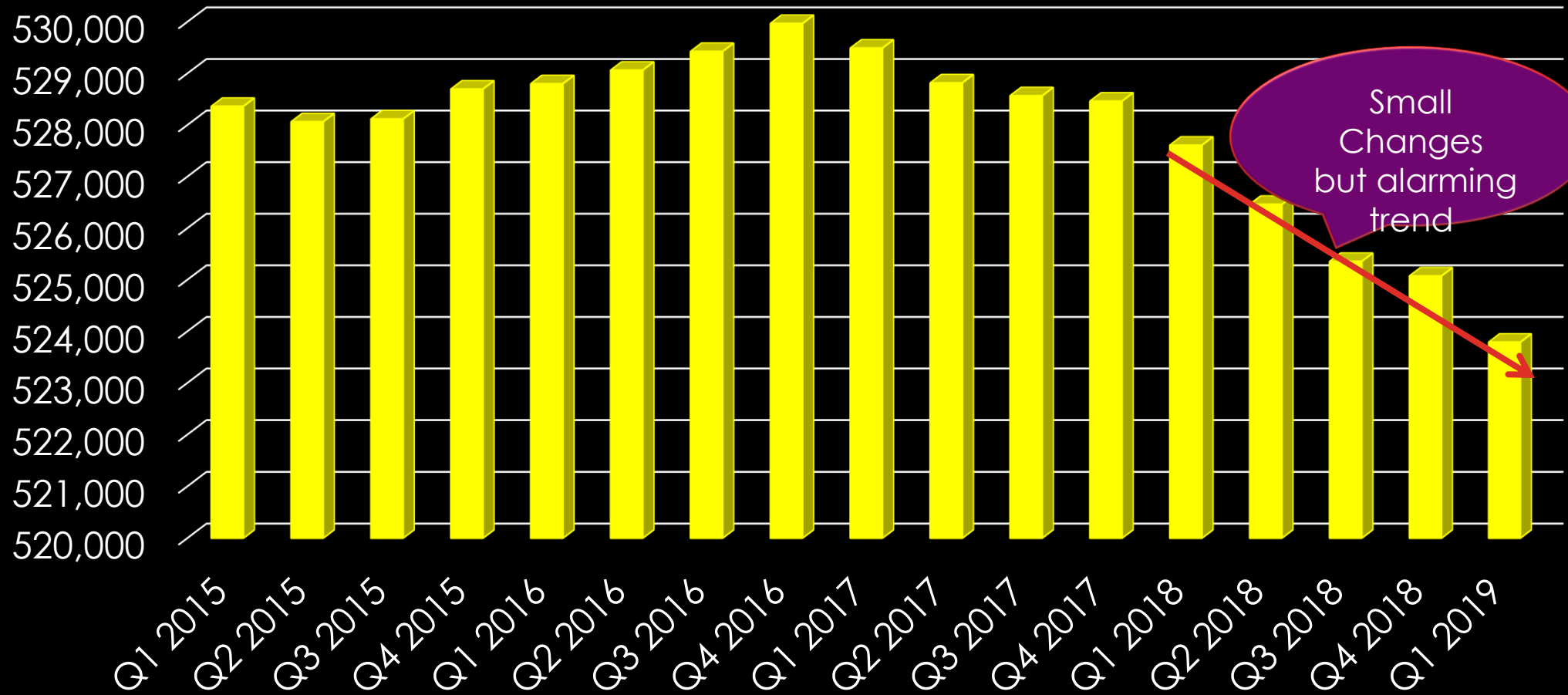
CARE's Forecast Growth of Key Economic Indicators 2019

Economic Activity (RGDP)	4.54%
Employment	3.10%
Hours Worked	3.70%
Hourly Wages	2.11%
Retail Sales	1.69%
Residential Unit Sales	-0.96%
Housing Starts	-22.13%
Average Housing Prices	-3.41%
Consumer Price Index	1.48%

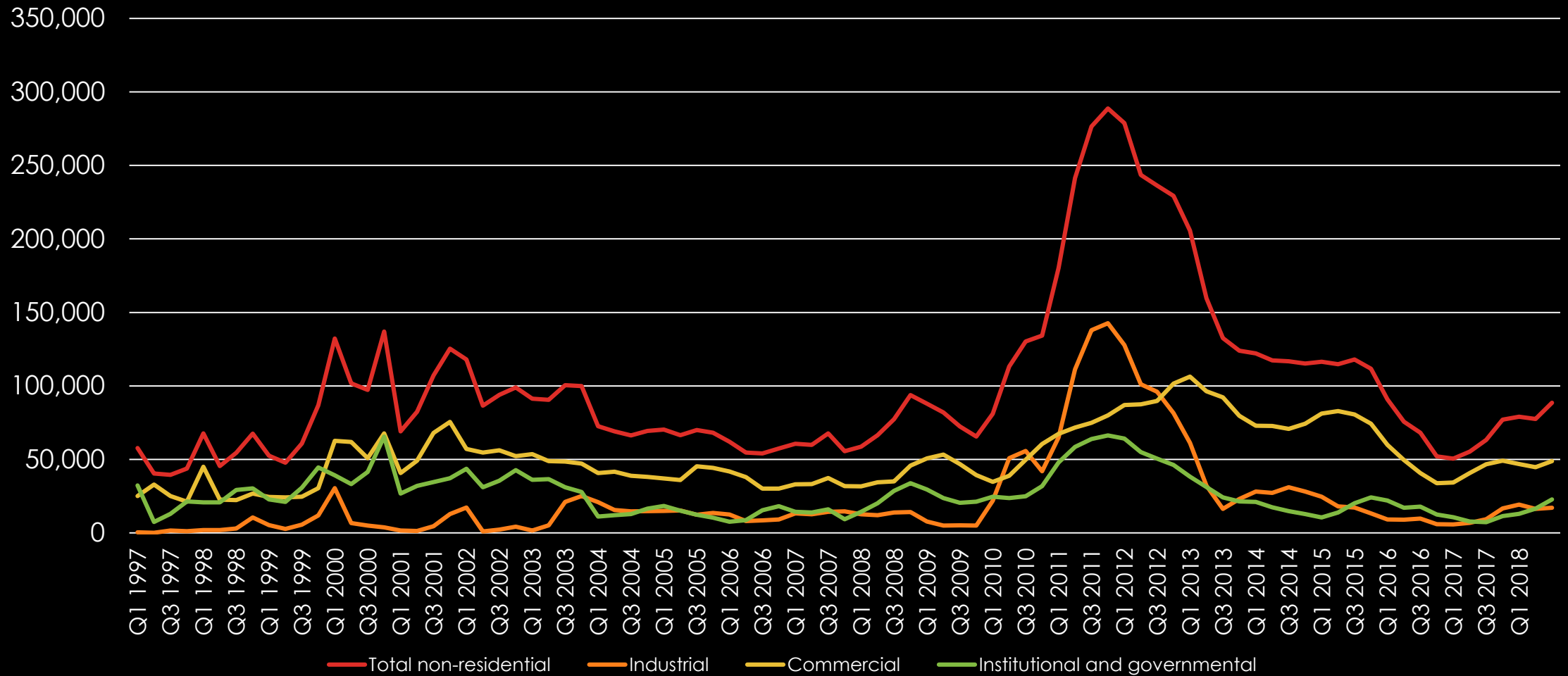
Forecasted Growth of Key Economic Indicators 2019

ORGANIZATION	RGDP	EMPLOYMENT	DATE COMPLETED
CIBC World Markets	1.7%	0.0%	8-Apr-19
Scotiabank Group	1.3%	1.2%	12-Apr-19
TD Economics	1.2%	1.5%	14-Mar-19
BMO Nesbitt Burns	2.0%	2.8%	18-Apr-19
Conference Board of Canada	2.7%	0.3%	5-Feb-19
RBC	2.3%	0.6%	14-Mar-19
National Bank of Canada	2.9%	3.0%	1-April-2019
Private Sector Average	1.94%	1.34%	18-Apr-19
NL Department of Finance	4.1%	0.0%	4-Apr-19
CARE	4.5%	3.1%	18-Apr-19

NL Quarterly Estimates Population
2015Q1 - 2019Q1
Source: CANSIM Table: 17-10-0009-01

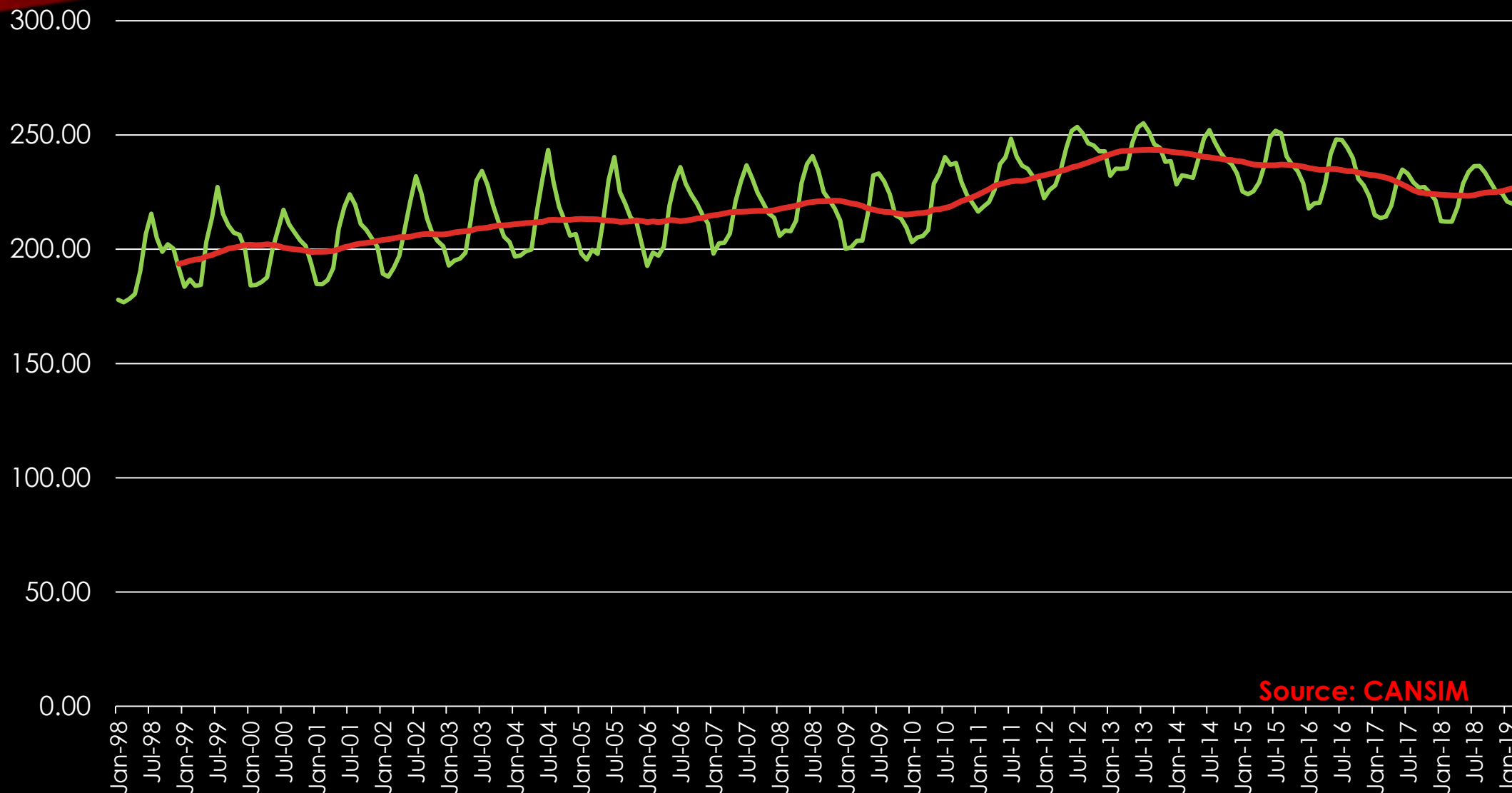


Newfoundland and Labrador Capital Expenditure
Constant Dollar and Seasonally Adjusted
Dollars x 1,000
1997Q1 - 2018Q3



Source: CANSIM

**Newfoundland and Labrador Employment
Seasonally Unadjusted and Trend
January 1998 - March 2019**



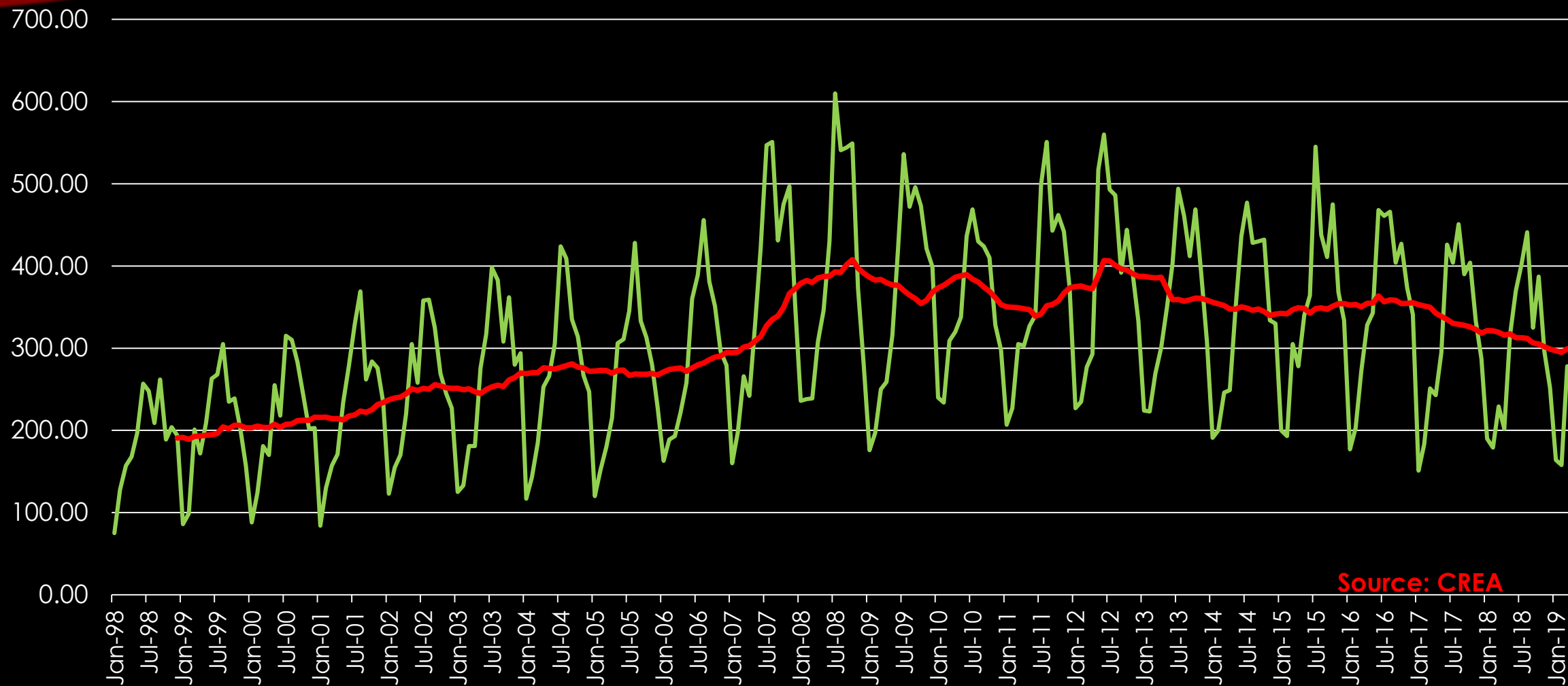
Source: CANSIM

Newfoundland and Labrador Hourly Wage Rate and Trend January 1998 - March 2019



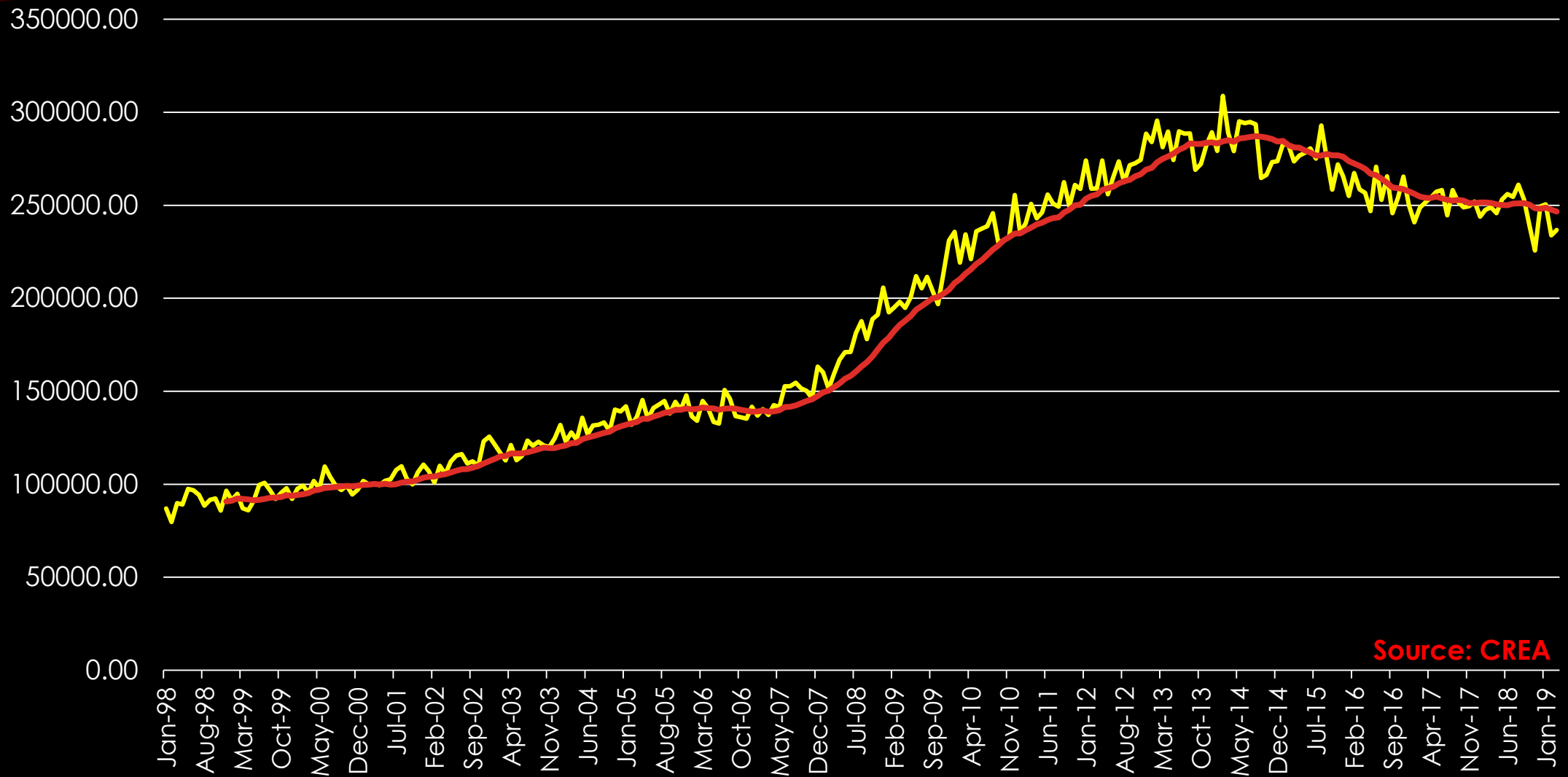
Source: CANSIM

**Newfoundland and Labrador Single Detached Unit Sales and Trend
January 1998 - March 2019**



Source: CREA

**Average Housing Prices and Trend
Newfoundland and Labrador
January 1998 – March 2019**

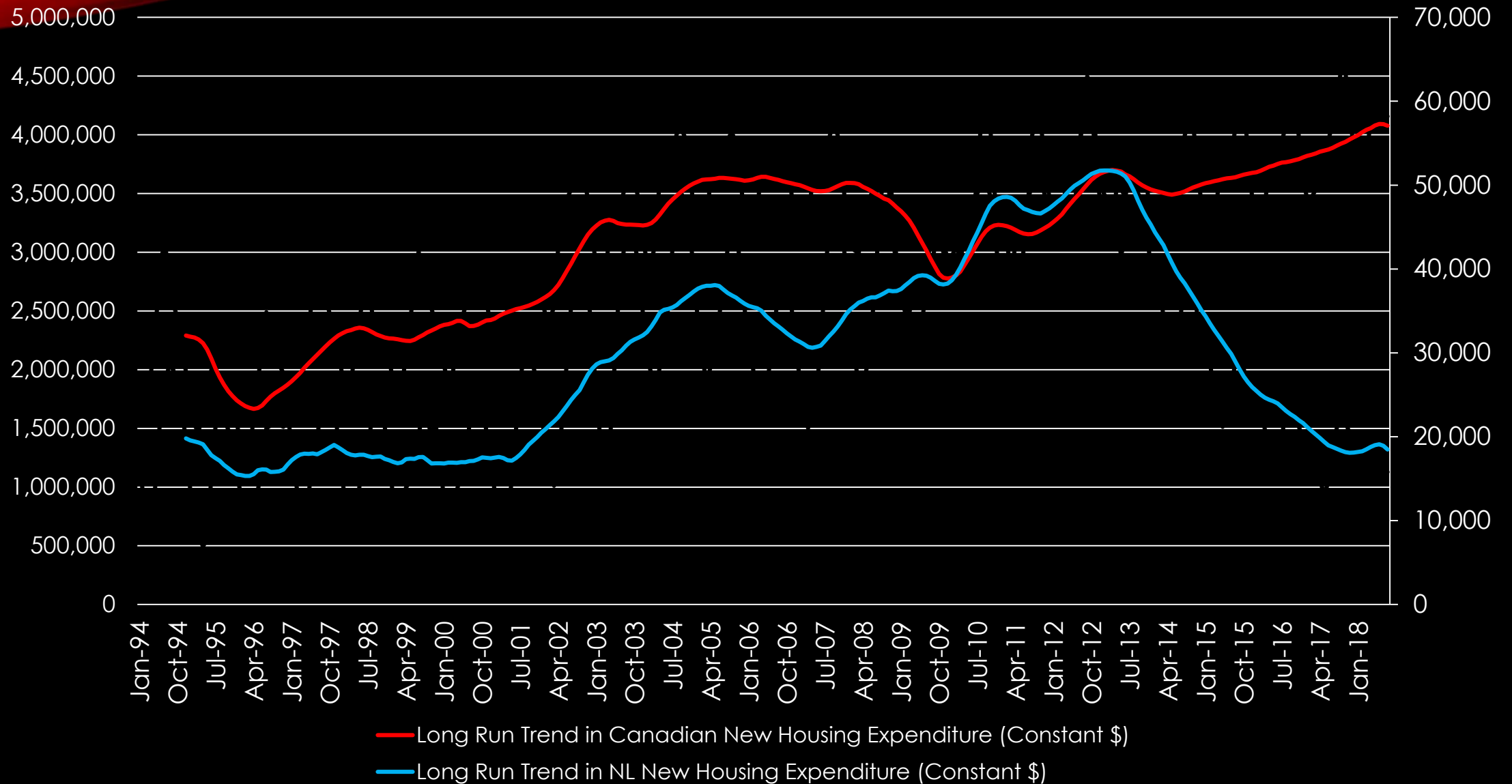


Source: CREA

Investment in New Housing in Canada and NL

Constant 2007 Dollars (x1000) CAMSIM Table 0260017

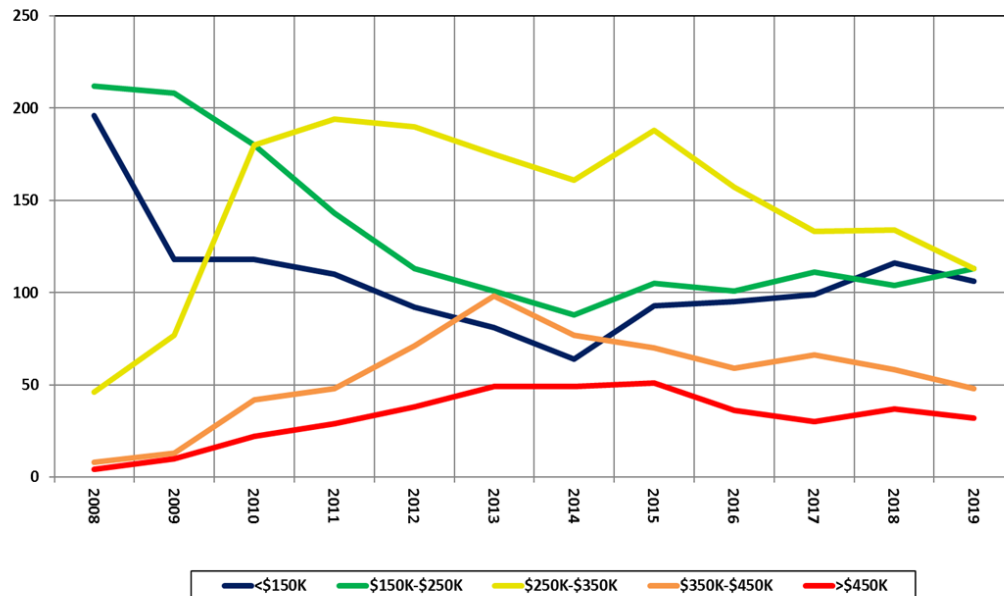
January 1994 – August 2018



Recent Housing Market Trends

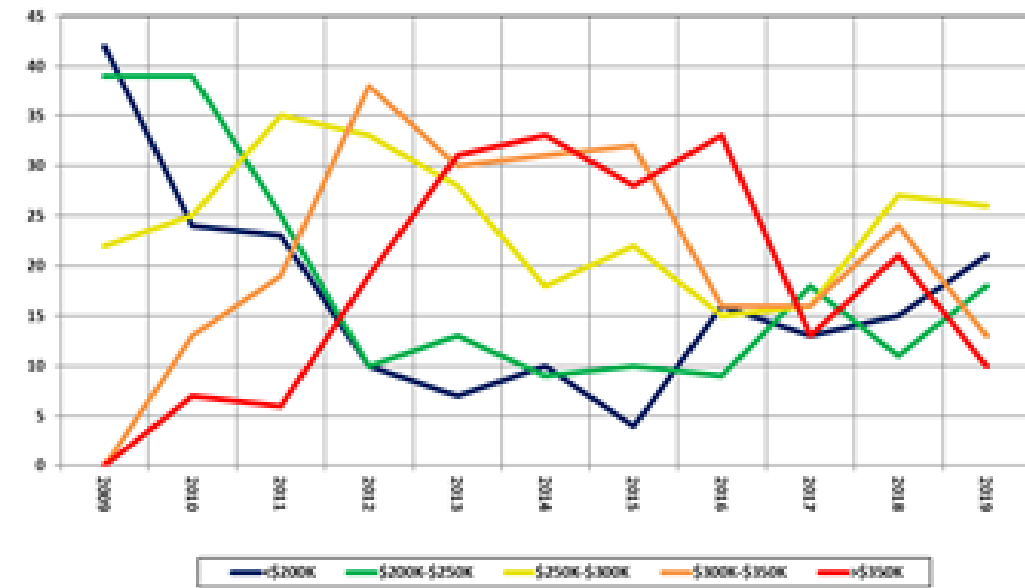
(First Quarter Comparison from 2008 – 2019)

MLS® Single Detached Homes
Sales by price range (Q1 only)



Source: The Canadian Real Estate Association

MLS® Multi-Family Units
Sales by price range (Q1 only)



Source: The Canadian Real Estate Association

OFFICE AND INDUSTRIAL VACANCY RATES

- **Offices Vacancy Rates Q4 2018**

- **St. John's Historical Average = 10%**

- Downtown 25.3%

- Central 18.5%

- North 13.9%

- East & West 15.3%

- **ST. JOHN'S TOTALS 19.7% (4.6%)**

- Source: Cushman & Wakefield Q4 Report

- Green indicates 2014 Q1

- **Industrial Vacancy Rates Q4 2018**

- **St. John's Historical Average = 11%**

- Downtown 17.4%

- Mount Pearl/Paradise 15.6%

- North 13.7%

- East 12.9

- West 21.%

- **ST. JOHN'S TOTALS 15.3% (9.9%)**

- Source: Cushman & Wakefield Q4 Report

- Green indicates 2014 Q1