

Nathan Young

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Relevant Experience

- Finance and economics student passionate about high performance
- 4 years of capital markets experience in academic and industry settings
- Analytical, curious, and zealous leader looking to learn and improve

SagePoint Capital Partners Inc.

Toronto, ON

Analyst (May 2023 – Present)

- Successfully generating new investment and advisory opportunities within Canada's small-to-medium-size enterprise ecosystem of public and private issuers using Bloomberg Terminal & FactSet
- Responsible for financial modelling, performing DCF and comparable valuation analysis, and preparing internal research reports
- Developing corporate marketing materials (e.g. investor presentations and M&A pitch decks) to communicate investment considerations
- Forging relationships with management of various public and private issuers, institutional investors, brokers, legal counsels, and other actors
- Participating in the structuring and marketing of various equity & debt financings, and the drafting of prospectuses in support of client IPOs

The Fund Memorial University

St. John's, NL

Portfolio Manager (May 2024 – Present)

- Lead recruitment, training, and organization for 15-person student-led investment fund with AUM of \$375,000
- Oversee equity research, position reviews, and quantitative portfolio analysis while leading the team's buy/sell investment decisions
- Spearhead build-out of small-cap allocation to 15% of AUM
- Increase concentration of top ideas by reducing holdings from 40 to 30

Previous Roles (September 2020 – April 2024)

- Roles held: Analyst (2020-21), Sector Manager (2021-22), Portfolio Manager (2022-23), and Quantitative Manager (2023-24)
- Youngest-appointed portfolio manager since the fund's inception
- Led recruitment, training, and organization of team up to 28 people
- Advised on the creation of over 40 pitches, 3-statement models, and valuation analyses including DCF and comparable multiples
- Developed annual economic outlooks using macro research to set target allocation weightings, and prepared monthly portfolio updates
- Released first-ever risk analysis report & executed trades helping the fund deliver alpha of 1.2% in FY2023 for the first time since inception
- Proposed and implemented strategy to standardize basic cost of capital assumptions to improve consistency of cross-pitch valuations
- Performed industry research, financial modelling, and valuation analysis (discounted cash flow and relative valuations) to pitch new stock ideas
- Worked on several pitches that were ultimately added to the portfolio

Clovelly Golf Course Inc.

St. John's, NL

Financial Consultant (April 2021)

- Proposed new business line to owner supported by industry research, 3-statement financial model, valuation, and sensitivity analysis

Education

Memorial University of Newfoundland
BComm. (Co-op), BA (Econ), 2020-2025
GPA 3.97

- \$70,000 in academic & athletic scholarships
- Student Council Treasurer
- Dean's List ('21, '22, '23, '24)

Gonzaga High School 2017-2020

- 2020 Male Student of the Year
- Early French Immersion

Certifications & Training

- The Marquee Group Training:
 - Building a Financial Model (of a Company) & Valuation 1: DCF
- Canadian Securities Course
- Bloomberg Market Concepts

Achievements & Awards

- 2024 Van Berkomp Small Cap Case Competition, 1st Place
- 2022, '23 Tim Hortons Brier, Team NL
- 2020 Newfoundland & Labrador Junior Male Athlete of the Year
- 2020 Honorary Lifetime Member, St. John's Curling Club
- 2020 Youth Olympic Games
 - Gold Medalist, Mixed Doubles
 - Skip, Team Canada (Curling)
- 2020 Duke of Edinburgh's Gold Award

Community Leadership

- 2025 Canada Summer Games Committees (2020-present)
- Chair, Local Sponsorship Committee, 2024 National Grand Slam of Curling
 - Raised ~\$40,000
- St. John's Curling Club
 - President (2024-present)
 - Family Curling (2014-present)
- Youth Advisory Committee, City of St. John's (2018-present)
- Gonzaga School Council (2018-25)
- Curling Canada Scholarship Selection Panel (2021-23)
- NL Premier's Youth Council (2021-23)

Other Work Experience

- St. John's Curling Club (2014-23)
- Clovelly Golf Course (Summers)
 - Head of Digital Marketplace (2022) & Junior Golf Academy (2020-22)
 - Private Instructor (2019-21)

Interests

Golf, fitness, coaching, Star Wars