

# Pedro de Sampaio Gruner

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## EDUCATION

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### Memorial University

St. John's, NL | Class of 2024

Bachelor of Business Administration (Accounting & Finance)

- Faculty Council, Student Representative
- Committee on Undergraduate Studies, Student Representative

### Colégio Província de São Pedro

Porto Alegre, Brazil

High School

## EXPERIENCE

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### Tegus

Vancouver, BC (Hybrid) | April 2023 - **Present**

Finance Intern, Global Equity Research – Canalyst

- Built financial models from scratch and refined sections of existing models focusing on technical accuracy.
- Performed in-depth share-count analysis to model the impact of dilutive securities on market cap estimations.
- Collaborated with the New Data team to increase model coverage in TMT and Healthcare.

### The Fund, Memorial University

St. John's, NL | September 2022 - **Present**

Sector Manager (May 2023-Present) & Analyst

- Assisted in the management of Memorial University's student-led investment portfolio (~\$325,000 CAD).
- Led a team of Analysts in the Real Estate Sector and guided their research and financial analyses.
- Developed and presented several stock pitches (Energy/Real Estate) to internal stakeholders and industry mentors.

### HackerTables

Vancouver, BC (Hybrid) | January 2022 - May 2023

Co-Founder & Chief Operating Officer

- Fostered industry connections; led the company's entry into an incubator resulting in a spin-off in May 2023.
- Designed and maintained a bookkeeping system ensuring accurate financial reporting.
- Spearheaded incorporation efforts, drafted legal documents, and oversaw the development of corporate policies.

### Rigo Comunicação

Porto Alegre, Brazil | January 2021 - May 2021

Administrative Assistant

- Maintained financial records through data entry and tracking of incoming payments.
- Developed a custom model for campaign proposals, streamlining the processing of client requests.
- Helped maintain client relationships through consistent follow-ups regarding campaigns.

### Memorial University, German Department

St. John's, NL | January 2020 - May 2020

TA and Conversation Class Facilitator

- Organized and facilitated conversation classes, working with students to ensure the smooth running of the program.
- Assisted students with homework, exercises, and test preparation.
- Collaborated with other TAs and Professors to enhance the students' learning experience.

## SKILLS AND LANGUAGES

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- **Skills:** R/R Studio (*beginner*), Microsoft Suite, Jira & Confluence, Excel VBA (*beginner*), Bloomberg Terminal
- **Languages:** Portuguese (*native*), English (*bilingual proficiency*), German (*intermediate*), Spanish (*beginner*)

## AWARDS AND CERTIFICATIONS

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- **Awards:** JA Company Program (Best Achiever); Goethe-Institut (German Language Course; 5x Scholarships); Universität Heidelberg (Summer Economics Course; Scholarship); PASCH Initiative (German Language Course, Germany; Scholarship); Jugendfotopreis (1st place, National Photography Competition; Brazil).
- **Certifications:** Marquee Group (Valuation 1: DCF & Building a Financial Model); Penn X, University of Pennsylvania (CSR - Strategic Approach); Bloomberg (BMC).