

Sheikh Ahamed

St. John's, NL, A1B 1C3

(647) 510-0488 ssahamed@mun.ca / riddo.ahamed@gmail.com

LinkedIn: www.linkedin.com/in/sheikhsajid-riddo

Education

Memorial University of Newfoundland, St. John's, NL
Bachelor of Commerce Degree Program

- Entrance Scholarship

Certifications & Training

Investment Funds Institute of Canada

- Investment Funds in Canada
- The Marquee Group Training: Building a Financial Model (of a Company) & Valuation 1: DCF

Other Work Experience

Bell Canada, O.S.L Retail Services, Toronto (September 2022 - February 2023)

- **Marketing & Sales Representative**

ROGERS/FIDO (August 2020 - September 2022)

- **Customer Service and Sales**

Memorial University of Newfoundland,

Undergraduate Career Experience Program (January 2018-April 2022)

- Research Assistant (Fall 2018-2019)
- Student Assistant (Summer 2018)
- Marketing Assistant (Winter 2019)

Interests

Photography, Fitness, Debating

Relevant Experience

- Final year Commerce student focusing on Finance with expertise in financial modeling and analysis.
- Proven entrepreneurial acumen with experience in retail/e-commerce operation, leading to increased revenue.
- Dedicated team player with a track record of top-tier sales performance and customer satisfaction.

Equity Analyst | The Fund Memorial University

(September 2023-Present)

- Partnering with the Sector Manager to deploy equity valuation techniques and in-depth analysis.
- Conducting rigorous equity research to formulate investment theses, utilizing discounted cash flow models.
- Pitching investment opportunities to the investment committee, leveraging detailed research and analysis to advocate for portfolio inclusions.

Business Owner | Swopno Food Inc. | Ontario

(January 2021-March 2023)

- Oversaw a spectrum of responsibilities, from direct sales and consultations to digital marketing, brand strategy, accounts management, and payroll. Driving a 12-16% quarterly revenue growth with authentic culinary offerings.
- Revised and optimized the business strategy in 2022, solidifying a prominent foothold in the Scarborough market.
- Launched a strategic digital marketing campaign on platforms like Instagram and Google My Business, achieving a substantial ROI from a \$4,000 investment.

Retail Banking Associate | BMO Financial Group, St. John's, NL

(June 2023-September 2023)

- Delivered comprehensive banking services, from managing deposits to facilitating business transactions, while adhering to the bank's legal and customer satisfaction standards.
- Enhanced customer experiences by providing personalized financial product recommendations.

Volunteer Experience

- **Swopno Food Inc. Community Initiatives, Scarborough** Led and organized community events, promoting authentic cuisine and fostering neighborhood ties, organizing and maintaining food banks.
- **International Business Society, Memorial University of Newfoundland (MUN)** Vice President (Elected) 2023-2024
- **Bangladesh Students Association, MUN** Treasure, 2018-2019